



Liliane
Fonds

40 years

open the world
for a child
with a disability

Connection makes the difference

Annual Report 2020

Liliane Fonds

40 years

open the world for a child with a disability



LILIANE AND AGNES

Liliane Brekelmans' meeting with the little Indonesian girl in 1976, inspired Liliane to set up the Liliane Foundation, on 14 March 1980. The first money raised was used to buy a sewing machine that Agnes and the other girls learned to work in the orphanage where they lived.

In our history, Agnes lives on as 'the first child' we ever supported. She lived independently for years and earned a living as a seamstress. Agnes passed away in 2015. She was 59 years old.

The meeting with Agnes, the little Indonesian girl who had suffered from polio, inspired Liliane Brekelmans to set up The Liliane Foundation.



THE LILIANE FOUNDATION WAS FOUNDED ON 14 MARCH 1980.



Franca was the first employee. And now, 40 years later, she is still a volunteer.

Watch a film about Franca here.



THE LILIANE 40TH

The Dutch Coalition on Disability and Development was set up. We have been involved from the very beginning.

We received the Carnegie Wateler Peace Prize.

The UN Convention on the Rights of Persons with Disabilities entered into force.

1980

14 received help

1985

1990

8,214 received help

1995

2000

24,466 received help

2008

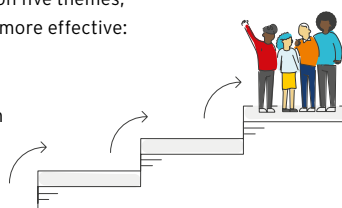
HOW OUR METHODOLOGY DEVELOPED

In the beginning, our management took the decision on each individual application for support, while sat around the kitchen table of Liliane and her husband Ignaas, in Vlijmen. A great deal has changed since then in terms of our approach, but one aspect remains the same: the child is paramount. We work with a global network of local partner organisations. Together we ensure that children with a disability get a fair chance: we make children more resilient and their environment more accessible, so they are accepted and are able to participate.

We work in a targeted manner on five themes, which makes our support even more effective:

- Family-based rehabilitation
- Inclusive education
- Transport and communication
- Employment and income
- Sexual and reproductive health and rights

On our website you can read more about our approach and methodology: www.lilianefonds.nl/over-ons/hoe-we-het-aanpakken



WE WORK IN 30 COUNTRIES

The Liliane Foundation started out as a child support organisation and has evolved to become a mature development aid organisation. We concentrate our work in fewer countries; in 2001 we were active in over 80 countries, and in 2020. This enables us to increase the effectiveness and quality of our work. With our partners we develop a programme that achieves structural change in the lives of children with a disability. We not only reach children, but also parents, carers, teachers and policy-makers.

WE BELIEVE QUALITY TAKES PRECEDENCE OVER QUANTITY AND AS A RESULT THE NUMBER OF CHILDREN WE SUPPORT VARIES EACH YEAR.



FOUNDATION'S ANNIVERSARY



We began sharing our offices in 's-Hertogenbosch with MIVA. One management team for two charities that work together on an inclusive and accessible society.

MIVA celebrated its 85th anniversary.

2010

87,771 received help

2011

We started working with local strategic partner organisations.

2015

We introduced our LINC network and our concentration policy.

2016

2019

We received the Impact Challenge Award.

2020

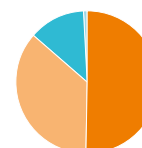
65,502 received help

40 years 1980 2020

DONORS

We can only continue our work thanks to our many committed donors:

- 67.5% have been a donor for over 5 years
- 48.4% have been a donor for over 10 years
- 17.1% have been a donor for over 20 years
- 1% has been a donor for over 30 years



Together we are working on an inclusive society for children with a disability in Africa, Asia and Latin America.

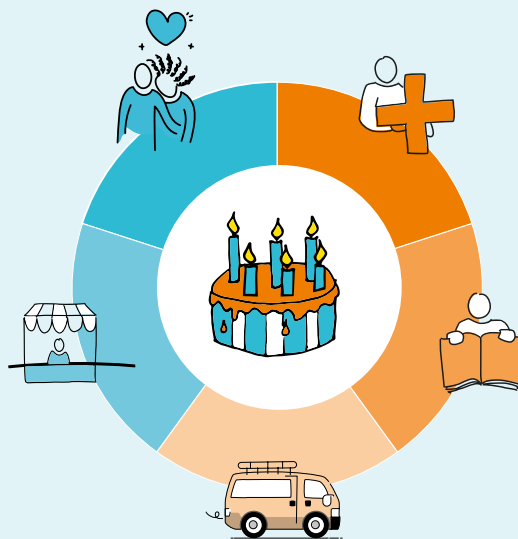
80,400 X THANK YOU!

WE ARE INCREDIBLY PROUD THAT SO MANY PEOPLE SUPPORT OUR WORK. FOR FORTY YEARS WE HAVE BEEN ABLE TO IMPROVE THE QUALITY OF LIFE AND FUTURE OPPORTUNITIES OF CHILDREN WITH A DISABILITY IN DEVELOPING COUNTRIES, PARTLY THANKS TO THE CONTRIBUTION OF OUR COMMITTED DONORS.



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Accessibility | We believe it is important that this Annual Report is also accessible for people with a visual impairment. When designing it we took this fundamental principle into account as much as possible.

1 | FOREWORD



> PHOTO: RONNIE DANKELMAN

FOREWORD BY STEVEN BERDENIS VAN BERLEKOM

Dear reader of our annual report,

Most likely you are a donor, perhaps a volunteer, or family of one of my colleagues; you may be an employee of another organisation in the charity sector, or work at the Ministry of Foreign Trade and Development Cooperation. You might even have obtained this annual report by chance. But whoever you are and whatever your relationship with the Liliane Foundation, it will not have escaped your attention that the year 2020 has been an extraordinary year, for it was dominated around the globe by the Covid-19 pandemic.

For the Liliane Foundation, 2020 was also the year of our 40th anniversary. Our day-to-day work in the past year has been permeated, on the one hand, with our almost daily adaptation to the development of the pandemic and, on the other, with sweet and often proud memories

of a history of people who cared and still care about helping the most vulnerable children in our world. Children with a disability who live and grow up in low and low-middle income countries - also known as developing countries.

What struck me during this extraordinary year is people's commitment, strength and flexibility. Wherever they are in the world. Our appeal, for example, for contributions to a Covid-19 emergency fund was quickly and generously answered in the Netherlands with financial support from many. Thank you! It enabled our partners in Africa, Asia and Latin America to help families by providing food or soap, medication or educational material about Covid-19 and the great importance of hygiene. They also set up chat groups to keep in touch with the families concerned. Even online medical consultations proved possible.



> *Liliane (Lieke) and Ignaas Brekelmans, founders of the Liliane Foundation*
PHOTO: MONIQUE VELZEBOER

The power of people is demonstrated on a daily basis through the perseverance of the staff of our partner organisations, who in uncertain times, continue to work for the welfare of children with disabilities and the families in which they grow up. For example, they actively approached government agencies and aid organisations providing emergency aid to help them adopt an inclusive approach so that children with disabilities were not forgotten.

People's ability to be flexible is demonstrated every day by the fact that, despite working from home, we manage to continue our work. We have successfully organised alternative fundraising and devised new projects with Dutch sponsors. All with the aim of supporting our partner organisations in the South in their creative efforts to reach all children, even in these circumstances.

I am proud that the thoughts of our people, both in the office in 's-Hertogenbosch and at the workplaces of our partner organisations, are already focused on the future. And we are resolute in our ambitions to further improve the quality of rehabilitation treatment and guidance for parents and children, to enhance children's abilities with robust tools and to support our local partners in lobbying to make their governments aware of their obligations to contribute to the well-being of children with disabilities.

In short, in our 41st year, we are in the prime of our lives and unwaveringly continue our efforts, along with many others. Will you join us once again in our endeavours?

Steven Berdenis van Berlekom
Director of the Liliane Foundation

2 | WHAT DRIVES US



> Celestine (9) from Kenya and her best friend during a maths lesson. PHOTO: RONNIE DANKELMAN

Mission, vision and strategy

Connection makes the difference

It started with one child and one woman with a mission. Liliane Brekelmans met young Agnes in Indonesia and gave her a chance in life. This was soon followed by providing help to more children. Now, forty years later, Liliane's mission still lives on in our day-to-day work.

80% of all children with disabilities live in the poorest parts of the world (source: United Nations Development Programme). Poverty is the greatest cause of disability and, conversely, disability generally leads to even more extreme poverty. Children with disabilities in developing countries have limited access to healthcare, education and the labour market. In the poorest parts of the world these children are often left to fend for themselves.

Yet, these children are not only impeded by their impairment, but also as a result of social exclusion. The greatest impairment is the lack of a fair chance.

Participation is not a privilege, but a right.

> At the DRRA centre in Satkhira, Bangladesh, parents learn to cope with their child, who has multiple disabilities.
PHOTO: CHIARA BELTRAMINI



The UN Convention on the Rights of the Child describes the rights of children with disabilities (Article 23) as follows:

A mentally or physically disabled child should enjoy a full and decent life, in conditions which ensure dignity, promote self-reliance and facilitate the child's active participation in the community. A child with a disability is entitled to special care from the government.

This means that children with disabilities:

- > can participate in activities, and their disability should not prevent them from doing so
- > can participate and feel involved at school
- > receive special care if they need it
- > can choose what they do and have a say in their life choices.

The Liliane Foundation improves the quality of life and future opportunities of children with a disability. Together with local partner organisations we make their living, playing and learning environment more accessible. We contribute to an inclusive society in which they can participate regardless of their disability. For participation is not a privilege, but a right.

We break this vicious circle by empowering children and their parents and allowing them to participate in society as independently as possible. We unite parents and children so that their voices count in the community, and governments are confronted with regard to their responsibilities.



Mission: What drives us

Children with disabilities in developing countries can fully participate.



Vision: What we want to achieve

An inclusive society in which children and young people with a disability in developing countries enjoy equal rights and opportunities.



Strategy: Our approach

Together with our local partners, we empower individual children with a disability and their parents in Africa, Asia and Latin America. We do this by:

- › Providing children with the best possible tailor-made care
- › Supporting them in their development
- › Making their environment more accessible

This enables us to achieve a structural improvement in the lives of children with disabilities and their families.



› Bui Trong The from Vietnam has learned how to write. He now attends school and is able to do his homework. PHOTO: LILIANE FOUNDATION



› The Centre Don Orione in Togo took precautionary measures during the Covid-19 crisis. The children at the centre completely understand: they wear face masks when they cross the inner courtyard on their way to school. The Centre Don Orione tries to teach the children human and social values, so they can be happy and respectful in their daily life. PHOTO: LILIANE FOUNDATION

These children and their parents deserve proper (medical) treatment and guidance. The local circumstances, character and needs of the child always form the basis of the support. Our approach is founded on Community Based Rehabilitation (CBR). This means that, in our programmes, we involve parents or caregivers and the local community in creating the opportunities that children with disabilities need in order to fully participate. We provide care, equipment and resources to enable them to grow and truly belong: at home, at school, in the community and in society.

To achieve structural improvement we encourage policy changes in the areas of care, education, employment and income. We do this together with local partners who know the situation on the ground like no other and possess the network to make it happen. Our long-term objective is for these partners to be able to implement the programmes independently and in a future-proof manner.

We also involve as many people as possible in the Netherlands by inspiring donors, volunteers and organisations to support our mission with time, money or knowledge. This support makes our work possible. In the countries where we work, we also raise awareness of the exclusion of these children, and of their rights. Where possible, we do this in association with other organisations that focus on fair chances for people with disabilities.

Our themes and Sustainable Development Goals

In our work for children and young people with disabilities, we focus on five themes that are consistent with the international development models of the United Nations (Sustainable Development Goals).



FAMILY-ORIENTED REHABILITATION



We improve children's physical and mental health, their functionality and their access to services and facilities that are important in this regard. We fund operations, therapies and equipment needed to enable a child to participate as much as possible in society. We also ensure the necessary changes are made to the home environment. In association with our partner organisations, we contact local authorities and medical centres. We make them aware of the needs and rights of children with disabilities. We train parents, medical and paramedical service providers and local authorities so they increase their knowledge and skills for caring for and rehabilitating children in their particular environment.

We fund operations, therapies and equipment needed to enable a child to participate as much as possible in society. We also ensure the necessary changes are made to the home environment.



INCLUSIVE EDUCATION



Attending school gives children a fair chance in society. Nine out of ten children with a disability in a developing country do not attend school (source: Education Commission, 2016). Most governments have ratified international treaties stating that all children have the right to education. The Liliane Foundation strives for lasting positive change, helps partner organisations in confronting governments with regard to their responsibilities and urges them to proceed to implementation. We develop adapted teaching resources and course materials. School buildings must be accessible and teachers must be trained to provide tailored education for children with a disability. As a result, they can also interact with their peers.



TRANSPORT AND COMMUNICATION



Many partner organisations work in areas that are hard to reach and have to rely on solid means of transport and communication. Together with MIVA, we provide them with

Everyone is entitled to sex education, self-determination, access to contraception and medical care.



SEXUAL AND REPRODUCTIVE HEALTH & RIGHTS



financial support for purchasing means of transport. To reach children, for example, or take them to school or a health centre. Without it, many children are deprived of a fair chance. MIVA also provides supports for purchasing communication resources, such as computers, tablets and telephones for performing remote diagnoses. In 2020, the Covid-19 pandemic has made these resources even more important, such as during online training, tele-rehabilitation and distance learning. Read more about our cooperation with MIVA on page 82.

Everyone is entitled to sex education, self-determination, access to contraception and medical care. This is essential for positive relational and sexual development. It allows you to make decisions later on and engage in desired and equal relationships. There is a taboo on sexuality in many developing countries, especially when it comes to children and young people with a disability. They experience three to four times more abuse than their peers without disabilities (Source: UNICEF, 2012). The Liliane Foundation offers support in training young people and their parents, teachers and health workers. This allows children and young people with a disability to obtain access to the right information and to learn how to stand up for their rights.



LIVELIHOOD



According to estimates, in some countries up to 80 per cent of all people with a disability are unemployed (International Labour Organisation, 2007). Young people with a disability are often unable to attend school and have no chance to learn a trade. We therefore provide advice on making vocational and secondary education inclusive (see page 40). We also promote employment programmes that do offer young people with a disability the opportunity to become financially independent. We help them acquire the (social) skills needed to find and work a job. In addition, we support parents in setting up a small business or finding a job.



Sustainable Development Goals



GRAPHIC: SHUTTERSTOCK

RESULT



- > "I decide what happens to my body." Ice (on the right, 16 years of age) from Indonesia has a fused spinal column. She receives sex education along with her classmates. They learn about their body and how to stand up for themselves. PHOTOS: LEGHETVAST

My Body is Mine

In Indonesia, children with a disability are regular victims of sexual abuse. To combat this phenomenon, we launched the 'My Body is Mine' project in 2018, together with local partner organisations. This project focuses on sex education for children with a disability. Parents are also involved. Result:

- > By talking openly about sexuality, these children are aware of their rights.
- > The children have greater knowledge of their physical development during puberty.
- > Also, these children now know which body parts may be touched by others. They dare to voice their boundaries.
- > Cases of sexual assault or abuse are more likely to come to light as a result.

BEKIJK DE VIDEO

On 27 December 2020, the 'Postcode Loterij Eén tegen 50' TV programme devoted attention to this project. In a short video, participating children explained the impact the support has on them. Watch the video here:





> The Olkejuado primary school reopened after a month in lockdown and Sempeta and his classmates can now continue to work on their dreams for the future.

The story of Sempeta and teacher Sila



In 2020, Sempeta's dream was put on hold

Since 2018, we have provided regular updates about Sempeta (14) from Kenya and observed the changes in his life. Sempeta's experiences in 2020 are exemplary for the lives of countless children worldwide, with and without a disability. In 2020, Sempeta was forced to stay at home for seven months because his school was closed due to the Covid-19 crisis.

Sempeta has brittle bones (osteoporosis). With our support, he receives the care and therapy he needs and attends school. There, he works on achieving his dream for the future: to become a doctor. That dream was on hold for a long time in 2020.

"I am doing well now, but I found it a very difficult time, seven months without school. The government said that we had to study online. Via smartphones, but they are too expensive and the connection is poor here. So I could not follow the lessons and had little time to learn, as I also had to look after the animals and do chores. I missed my teachers, my classmates. But I also really missed the lessons and learning itself. I am very happy that I can go to school again."

Sempeta works on achieving his dream for the future: to become a doctor. That dream was on hold for a long time in 2020.

Knowledge and understanding

His teacher at Olkejuado primary school is Sila (29). He enjoys teaching - but this is not a matter of course. Since the age of 12, Sila has walked with the aid of crutches because he has muscle atrophy. At the time, the Liliane Foundation ensured that he received medical care and could go to school. "Then I decided to become a teacher," Sila writes. "I want to provide the children with knowledge and understanding, but also to inspire them. I am a coach and supervisor of the students with disabilities and encourage them to fulfil their dreams, but I always remain realistic. What moves me about Sempeta is his optimism. He knows exactly what he wants. Together we made a plan.

Every child is special. Thanks to the Liliane Foundation, I can discover that every day and now I can be myself."

Challenges

Because of the considerable distance between his home and school, Sempeta stays in the centre of our partner organisation, just around the corner from the school. "I last saw my mother four months ago, when the schools reopened. I have passed my exams so far. With great results, I can hopefully go to a good secondary school next year. There are always challenges. But I am good at studying, so I think the result should be positive."

> Sila: "Every child is special. Thanks to the Liliane Foundation I can discover this every day and now be myself." Sempeta (right): "I am really happy I can go to school again. I missed by teachers and my classmates." PHOTOS: JOOST BASTMEIJER





3 | OUR INTERNATIONAL APPROACH





> Practical example of how we build and maintain an effective network: shortly before the Covid-19 pandemic, Liliane Foundation advisers Willie Houben and Laura Honders visited our partner organisation IBU Anfrida in Indonesia. PHOTO: LILIANE FOUNDATION

Methodology

In every country where we operate we work on an equal footing together with strategic partner organisations (SPO). We jointly develop a programme that will bring about structural change in the lives of children with a disability. Each SPO provides financial and substantive support to a network of local partners and cooperates with health centres, hospitals, educational institutions and other organisations that are important in improving the conditions of children with disabilities and their families.

The strategic partner is responsible for implementing the programme and developing and managing this partner network. Wherever possible, we use the Community Based Rehabilitation approach. This means that, when rehabilitating children with a disability, we also

inform parents, caregivers, teachers and other people directly involved in the community about the child's development. Some children, such as those with severe behavioural disorders or multiple disabilities, also receive the best available care that local institutions can provide. This is how we improve the quality of life of children with a disability and ensure they participate in their communities to the best of their ability.

The starting point is the effective and sustainable implementation of the programmes. This is why we impose strict quality standards for our strategic partner organisations. We involve them in policy amendments that could have consequences for our relationship and encourage them to jointly reflect and decide on this matter with

Wherever possible, we use the Community Based Rehabilitation approach.

us. Together we discuss the opportunities and possibilities or impossibilities of new ideas, closely monitor the progress of the programme and work together on their capacity building.

Our goal is for strategic partner organisations to ultimately be able to implement and further develop the programme independently, in cooperation with the organisations in their network. In addition to professional advice to

continuously improve the quality of programmes for children with a disability, we offer (practical) training and knowledge exchange to help our partners become more professional organisations. Most partner organisations with which we phased out our partnership in 2020 continue to be part of our international LINC network (read more about LINC on page 32). This means we remain close network partners.

The impact of Covid-19 on our methodology

The past year was to be marked by our 40th anniversary, or so we thought at the beginning of 2020. But shortly after we blew out the 40 candles on our cake on 14 March, our anniversary theme 'Connecting makes the difference' took on an unexpected charge. It also turned out to be a fitting unofficial motto of our modus operandi during a pandemic. After all, at a time when keeping one's distance became the new norm, the need to connect proved greater than ever. It is in this connection that our strength lies.

With the outbreak of the Covid-19 crisis, the countries where we operate locked down one by one. Offices, schools and businesses closed their doors and people were forced to stay at home, also at our (strategic) partner organisations. Therapy centres and schools were also closed and children with (multiple) disabilities who were in boarding schools were sent home - even though children with a disability rely heavily on direct contact with

therapists and other caregivers for their rehabilitation. Moreover, we work with children from the poorest population groups and they do not generally have access to online education. That is why it is especially important for them to be able to go to school.

Research by our fellow organisation Save the Children into the impact of the Covid-19 crisis revealed, among other things, that:

- > The income of 83% of parents of children with a disability decreased by more than half
- > 50% of all parents became unemployed
- > 47% of families found themselves faced with food insecurity.

Many of these parents live from street trading, a food stall or newspaper kiosk. This type of trade became virtually impossible.

We also received worrying signals from our (strategic) partner organisations that, among other things, necessary medication had become unavailable or unaffordable and that domestic violence was on the increase, as was the number of teenage pregnancies. It became clear that for children with a disability, who did not have access to proper healthcare or education before the Covid-19 crisis, life had become even more difficult during the crisis.



Joint action

Our partner organisations took action and did what they could to continue supporting children. They provided immediate emergency aid in the form of food, medicine and protective equipment, as well as education with reliable information in the regional language and in sign language.

In order to maintain contact with families and to safeguard the interests of children with a disability, the Internet proved more valuable than ever: partner organisations set up chat groups and helplines and engaged in dialogue with government agencies and aid organisations providing emergency assistance. Our partners helped agencies to adopt an

inclusive approach, so that children with disabilities were not forgotten. In turn, we afforded our partners the scope to use already allocated budgets for what is needed in this exceptional situation. And we provide the opportunity for new, necessary initiatives to continue supporting children with disabilities through the special Covid-19 emergency fund (see page 74).

The inventiveness, creativity and energy of our global network produced many - sometimes unexpected - successes and improvements. As some examples from **Guatemala** and the **Philippines** illustrate. >>

> During the Covid-19 crisis, children in Kenya were taught the importance of good hygiene, in addition to receiving food aid, thanks to our Covid-19 emergency fund. PHOTO: LILIANE FOUNDATION



RESULT

Breaking the silence in Guatemala



> Pupils use a tablet to follow the example of sign language teacher Jorge Luis. PHOTO: ROMPIENDO LIMITES

In association with partner organisation Rompiendo Limites, at the beginning of 2020, we started a three-year project in a poor part of Guatemala to teach sign language to 70 deaf children and their parents and caregivers. And three instructors, who are deaf themselves, would be trained to improve their sign language and teaching skills. Most of the children attend regular schools and they and their teachers are guided by the instructors. Through the project, we are building a network of deaf people so that they can independently stand up for their rights.

Shortly after the start of the project, schools were closed due to the Covid-19 pandemic. Rompiendo Limites quickly sought ways to explain to the children what was going on and started looking for alternatives, so as not to lose contact with them. In a trial, twenty-five children were given tablets with Internet access and the instructors were trained in digital teaching and in producing teaching materials. It meant the sign language lesson could still take place online. The other children received the course materials on paper, so that they too could continue to learn.

An unanticipated positive effect of the lockdown resulted: parents and families suddenly became more involved in the lessons. The new situation even allowed for connections across national borders. Reading aloud is important for the language development of every child - deaf or hearing. To train the instructors in the technique of reading aloud to deaf children, contact was made with an organisation in Nicaragua (Nicaraguan Sign Language Projects) that has a lot of expertise in this area. The organisation was keen to share knowledge and materials. It meant the children in Guatemala could be read to online and practice with stories and fairy tales in sign language.

The children and their teachers and instructors are now regularly in touch online. Digital teaching and reading aloud is highly valued by the participants. This will continue to be part of the sign language education provided by Rompiendo Limites. Experiences from this project will be shared with other partner organisations of the Liliane Foundation.

Bridging distances in the Philippines

Together with our partner organisations, we adopt the approach of **Community Based Rehabilitation** (see also page 11), in which parents and caregivers play an active role in the rehabilitation of their child. During the lockdown in the Philippines, this approach clearly proved its worth. After therapy centres were closed and home visits were no longer possible, our partner organisations set up chat groups to maintain contact with families. As a result instructional videos, therapy and counselling for children could continue. Parents could ask the therapists questions and were given specific instructions, such as how to keep the whole family's body and mind healthy. The strict quarantine period was particularly difficult for children with epilepsy. Check-up visits to the neurologist were impossible, which meant that no new prescriptions were issued for medication. To overcome this acute problem, a neurologist-paediatrician

from one of the partner organisations was immediately willing to conduct online consultations for forty-three children with cerebral palsy (a posture and movement disorder caused by brain damage) and epilepsy.

› Thanks to support from our partner organisation, Jacob Mathew's mother was able to continue his rehabilitation at home during lockdown.
PHOTO: LILIANE FOUNDATION



RESULT

Sharing knowledge online

If physical contact is not possible, how can therapists continue to train to provide physiotherapy to children with cerebral palsy? In the Philippines, our strategic partner Norfil and partner organisation Bahatala came up with a solution that is as simple as it is effective.

To limit physical contact, training was conducted online using specially made dolls. The therapists from other partner organisations learn, for example, the correct treatment

^ To minimise physical contact, therapists practise treatment techniques on dolls.

› The office of our partner organisation Bahatala also served temporarily as a sewing workshop to make the dolls. PHOTOS: NORFIL



techniques and what to look out for during an intake. They then share this knowledge with parents and other care providers. The Internet bridges the geographical distances in this archipelago, limits physical contact (in connection with Covid-19) and continuously improves interventions for the children.

The training is one part of a larger rehabilitation process for children with mobility problems due to cerebral palsy: a child's intake, consultation by a neurologist, formulation of a treatment plan, training by the physiotherapist for parents on how to follow the instructions themselves and follow-up consultations.

Positive impact and experiences

Before the pandemic, training, conferences and informative campaigns usually took place face-to-face, often with a limited number of participants and at relatively high organisational costs. With these events taking place online out of necessity, more people were reached at a lower cost. One example is the five-day training course for 234 teachers in the Philippines on assistive technology for blind people.

Parents who are housebound to care for their child can now participate in an online training course and care for their child at home. Such as the three-day course for parents of children with cerebral palsy or the Fun Day during national awareness week on Down's syndrome.

Many parents have gained a better understanding of their child, as they have spent much more time together and received more intensive support. The bond and contact between children and their families and the

staff of the partner organisations intensified. This also applies to the contact between the Liliane Foundation, the strategic partner organisation and the other partner organisations: there was a lot of intensive contact. This closer relationship generated a lot of positive energy, new ideas and effective cooperation. Together, we sought and found solutions and used the resources we have creatively and flexibly. By connecting, we really made a difference for children with disabilities.

The closer relationship generated a lot of positive energy, new ideas and effective cooperation.

RESULT

While providing emergency assistance in the districts, staff of partner organisations came into contact with children they had not seen before. In the Philippines, for example, 640 'new' children have joined the Liliane Foundation's programme. For each child in the programme, we draw up a rehabilitation plan together with the parents. For some children, such as those with severe multiple disabilities, progress is slower. In those situations, we coach their families and those around them on how to best support their son or daughter and help them find the right support, such as a parents' association, where necessary.

The silence was broken for Ethny

When Ethny (6) from Guatemala was three years old and still unable to talk, her mother Dévora and father Gildardo looked for a solution to their daughter's hearing problem. Ethny's ears were syringed a few times, but she was never properly examined by a specialist.

Despite her disability, Ethny attended the village school together with her sister. From the beginning, teacher Mirna Marleny tried her best to involve Ethny in the lessons, but it simply did not work because neither of them speak sign language and therefore they did not understand each other. This meant that most of the time Ethny was at school she was completely alone in her silent world. Because of her disability, Ethny had to miss out on a lot: she had few friends and was often sad.

The silence was broken by the staff of our partner organisation Rompiendo Limites (literally: breaking boundaries). Ethny was included in their project for deaf children, which the partner organisation set up with financial support from the Liliane Foundation. Before the Covid-19 crisis hit and Guatemala went into lockdown, Ethny was taught sign language once a week at the organisation's office in a city more than an hour away by public transport.

Teacher Nancy, who is hard of hearing herself, teaches a class of ten to twelve children with hearing problems. The children's parents are present during the lessons. They learn sign language so they can communicate better with their children. And the children's teachers also receive guidance.

ETHNY'S STORY



> Ethny (centre) with her sign language teacher (right) and mother (left). PHOTO: CHIARA BELTRAMINI

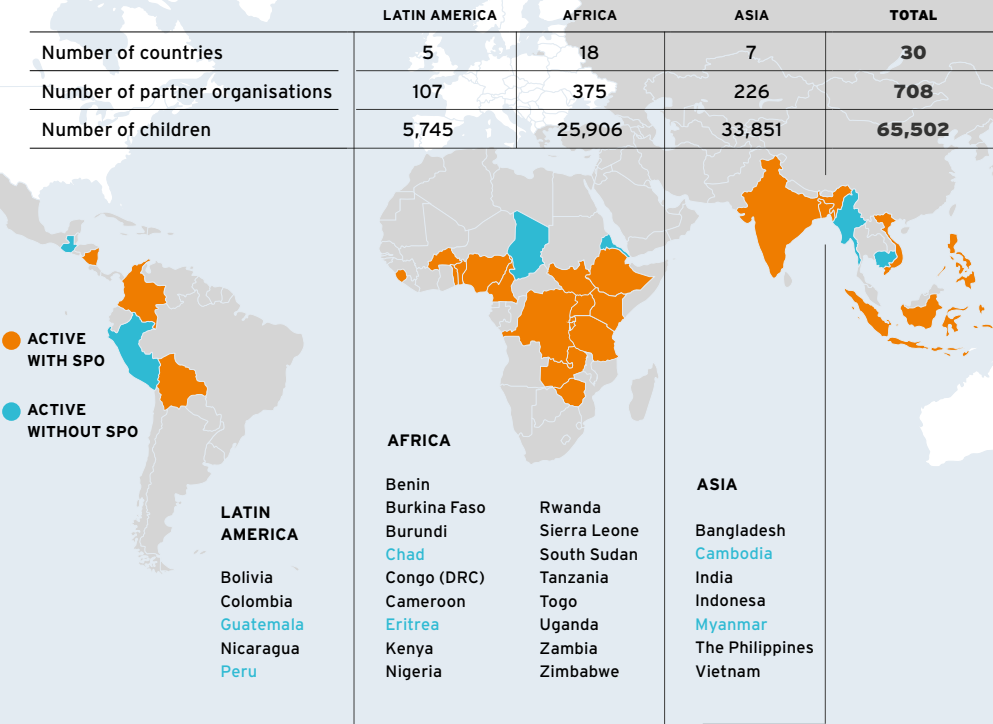
Because of the Covid-19 measures, Ethny, like the other children, follows the lessons at home via the Internet. Thanks to a tablet, financed by the Liliane Foundation. It means she can continue practising with her mother Dévora. Dévora is very happy that Ethny and she are learning sign language. Now they finally understand each other. She sees major changes in her daughter: Ethny is more self-assured and can express herself ever more clearly thanks to her growing vocabulary. And even her sister and children from the neighbourhood are now learning sign language. Ethny's world is no longer silent.



> Read on page 23 how the project for deaf children can continue despite the lockdown.

The Liliane Foundation in 2020

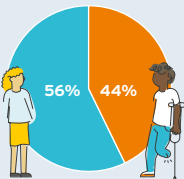
WHERE



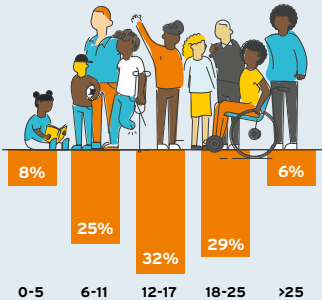
CHILDREN

NUMBER OF CHILDREN

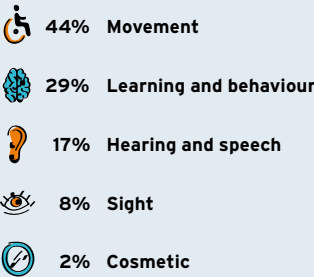
65,502



AGE CATEGORIES

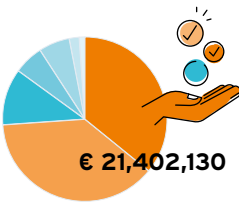


PRIMARY DISABILITY



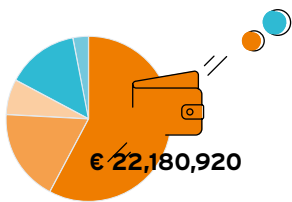
FINANCE

INCOME IN 2020



- 36% Donations and gifts from private individuals
- 38% Legacies and inheritances from private individuals
- 11% Other non-profit organisations
- 6% Affiliate non-profit organisations
- 6% Lotteries
- 2% Donations from businesses
- 1% Government subsidies

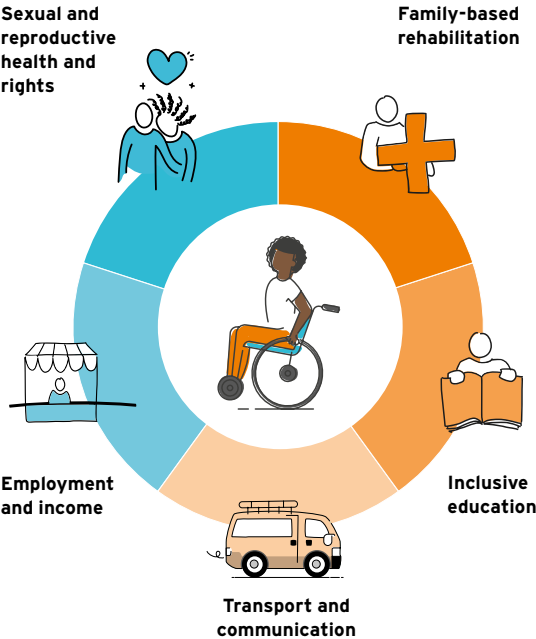
EXPENDITURE 2020



- 49% expenditure on annual plans
- 26% expenditure on extra applications
- 8% Public engagement
- 14% Fundraising costs
- 3% Management and administration

82,9% Expenditure on the objectives, see financial statements on page 109 for more information

INCLUSIVE SOCIETY



Participating in society requires more than direct child support. This is why we invest in knowledge and raising awareness in the local environment, so that more people benefit from our programmes.

- In 2020, we achieve the following results:
- Over 55,000 parents were involved in their child's rehabilitation
 - 1,500 teachers were supported in providing inclusive education
 - Almost 16,000 local and almost 6,800 national officials were reached to promote the interests of children with a disability, including in the area of equal rights
 - We engaged with over 100 traditional leaders to discuss opportunities for and obstacles facing children with a disability in their community

These results were made possible through transport and communication resources financed by MIVA. You can read more about MIVA in their Annual Report.

Strategic partner organisations

AFRICA

COUNTRY	SPO
BENIN	Service des Soeurs pour la Promotion Humaine/ OCPSP www.ssphocpsp.org
BURKINA FASO	Organisation Dupont pour le Développement Social www.oddsburkina.org
BURUNDI	Union des Personnes Handicapées du Burundi www.uphb.bi
DR CONGO	Association pour la Promotion et la Protection Sociale des Vulnérables en RDC
ETHIOPIA	Cheshire Services Ethiopia www.cheshireservicesethiopia.org
CAMEROON	Cameroon Baptist Convention Health Services www.cbchealthservices.org
KENYA	Cheshire Disability Services Kenya www.cheshiredisabilityservices.org
NIGERIA	Daughters of Charity of St. Vincent de Paul www.daughtersofcharitynigeria.org
UGANDA	Katalemwa Cheshire Home for Rehabilitation www.katalemwacheshire.org
RWANDA	National Union of Disabilities' Organisations of Rwanda
SIERRA LEONE	One Family People www.onefamilypeople.org
TANZANIA	Karagwe CBR Programs www.kcbrp.org
TOGO	Fédération Togolaise des Associations de Personnes Handicapées
ZAMBIA	Cheshire Homes Zambia Society www.cheshirehomessocietyszambia.org
ZIMBABWE	Leonard Cheshire Disability Zimbabwe Trust www.leonardcheshire.org.zw
SOUTH SUDAN	Episcopal Church of South Sudan www.southsudan.anglican.org

- In **Eritrea** we fund one partner organisation annually in association with a Dutch foundation.
- We do not work with an strategic partner organisation in **Chad**. We fund a programme by a partner with its own rehabilitation centre and there are plans to establish a more extensive programme here.

ASIA

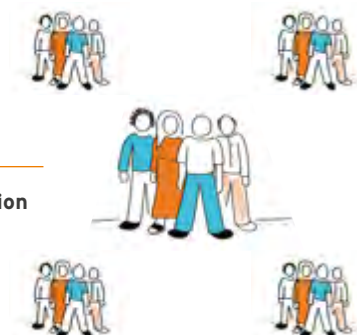
COUNTRY	SPO
BANGLADESH	Disabled Rehabilitation & Research Association www.drra-bd.org
PHILIPPINES	NORFIL Foundation www.norfil.org
NORTH INDIA	Jan Vikas Samiti www.janvikassamiti.org
SOUTH INDIA	Catholic Health Association of India www.chai-india.org
INDONESIA	Yayasan NLR Indonesia www.nlrindonesia.or.id
VIETNAM	Research Center for Inclusion www.rci-nlr.org

- The strategic partner organisation in **Vietnam** also works for **Cambodia** and **Myanmar**. Support to these countries was phased out in 2020.
- Financial support for the strategic partners' programmes for the **South India** and **Vietnam** region will be gradually phased out over three years. The strategic partner organisations remain members of the LINC network and may be eligible for financial support in joint projects with other LINC partners.

LATIN AMERICA

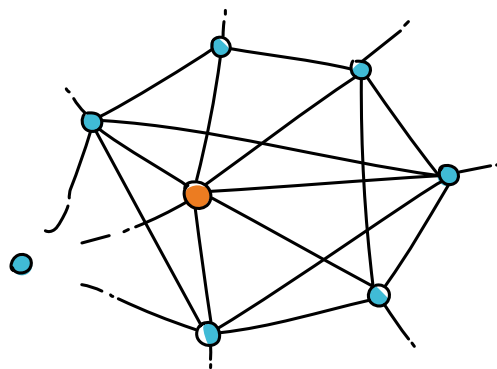
COUNTRY	SPO
BOLIVIA	La Asociación Cruceña de Ayuda al Impedido www.acai.org.bo
COLOMBIA	Fundación A-KASA www.fundacionakasa.org
NICARAGUA	La Asociación Los Pipitos www.lospipitos.org

- We do not have a strategic partner organisation in **Guatemala**, but we fund a network of seven partner organisations that work together. The programme is managed and coordinated by the Liliane Foundation in association with Christian Blind Mission (CBM).
- Support to the former strategic partner organisation A-KASA (**Colombia**) was almost completely phased out in 2020.
- In **Peru**, we worked with our former strategic partner organisation Fundades (Fundación para el Desarrollo Solidario) on a Livelihoods project. This was completed in 2020. Fundades is also an active member of the LINC network with the additional privileges (knowledge exchange and participation in training courses, joint lobbying and joint programme development and fundraising).



LINC network: strengthening partners by connecting

Together with our strategic partner organisations (SPOs) in Asia, Africa and Latin America, we are building the Liliane Foundation Inclusion Network (LINC Network): the platform for the exchange of knowledge, skills and experiences. We learn from each other and work together on issues such as lobbying, influencing policy and fundraising. As a result, the participating organisations strengthen one another and increase the quality of their programmes, they improve the situation of children with disabilities in their own countries and together we achieve our goals more quickly.



At the request of the LINC partners, the Liliane Foundation is assuming a greater role as a knowledge broker. This includes making information from partners and our own advisors accessible through the Connect online platform or by providing direct advice. Major steps were also taken in the area of joint lobbying, advocacy and fundraising: in the coming years, as LINC members are going to raise funds in their own countries to fund the network and their activities. This point is high on the agenda for 2021.

In 2020, members of regional LINC networks have benefited greatly from sharing experiences, as some examples show:

LINC LATIN AMERICA (LA)

In 2020, LINC LA made a huge leap in the quality of its communication: it was aligned with the strategic plan. The network became better known in the participating countries, which increases the chance of finding potential donors and makes the network more sustainable. LINC LA's activities in 2020 include:

- **Designing the network strategy including monitoring, reporting and evaluation**
- **Developing the network website conocerparaincidir.org and communicating on social media under @redlincal**
- **Communicating and lobbying for the campaigns Save Our Future (educational campaign) and NO al decreto 10,502 in Brazil (for inclusive education)**

During the online annual meeting, considerable attention was naturally devoted to the Covid-19 pandemic and its impact on working with children with disabilities.

In 2021, our five partner organisations in Guatemala will also join the network.



> Restrictions resulting from the Covid-19 pandemic highlight the need for good communication resources and facilities. PHOTO: LILIANE FOUNDATION

At the request of the LINC partners, the Liliane Foundation is assuming a greater role as a knowledge broker.

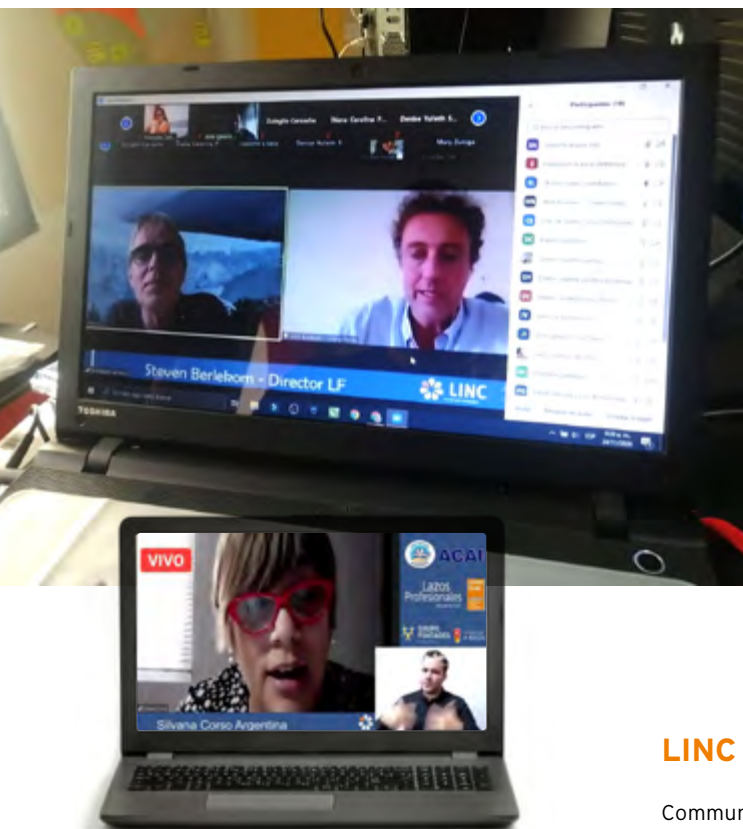
LINC ASIA

In 2020, during their consultations, members of LINC Asia naturally devoted a lot of attention to the impact of the Covid-19 crisis on the work for children with disabilities. These children and their families are often forgotten in times of crises. They are always at the back of the queue when it comes to the provision of emergency assistance. They investigated the impact of the Covid-19 crisis on children with a disability. Some of the findings are that:

- **Access to education and health care is worrisome**
- **Due to loss of income, many families are unable to buy basic necessities, including vital medication**

- **There is little or no clean water**
- **There is a deterioration in mental health and well-being (increase in aggression, tantrums and depression) in the absence of access to mental health services**
- **There is an increase in domestic violence and child abuse**

With the results, the strategic partner organisations called on local governments to provide policies that do take vulnerable families into account in times of a pandemic. The studies were also valuable for the strategic partner organisations themselves, in forming policy and steering activities. And they helped make optimal use of the available resources,



> On behalf of the Liliane Foundation, Wolt Bodewes (adviser on organisational development) and Steven van Berlekom in the Netherlands, joined LINC LA's virtual meeting.

>> Despite the physical distance, the LINC LA partners maintained good contact in 2020, such as during the annual meeting in November.
PHOTOS: LILIANE FOUNDATION

LINC AFRICA

Communication between the network partners of LINC Africa received a boost in 2020. Through a weekly newsletter, the members of the network shared information and knowledge about the measures taken as a result of the Covid-19 crisis in their country.

and to support the families and children as best they could during this difficult period.

Within the framework of 'learning together', two webinars were organised for LINC members, local partners and other interested parties. More than 1,200 people participated in the webinars, with the themes:

- Home support for children with a disability during the Covid-19 crisis
- Guidelines for fieldworkers during the Covid-19 crisis
- Online youth summit in Bangladesh: young people with a disability share their stories

Until 2020, the LINC networks for the English-speaking and French-speaking parts of Africa each operated with their own secretariat. The earlier evaluation of the network showed that this dichotomy was not effective. In 2020, the two secretariats therefore continued under one central management.

With the appointment of new board members and the ratification of the charter, the foundation of LINC Africa has been strengthened, and it can fulfil its role as a strong network on the continent. One of the spearheads for 2021 is therefore to establish more links with other similar networks and with the LINC networks in Asia and Latin America.



> Okiring Lawrence (4 years of age) from Uganda was born with club foot. We arranged an operation to straighten his feet. His parents are actively involved in his rehabilitation. Mum Arionget Christine observes her son gradually progressing and hopes he will be able to go to school in September 2021.

PHOTO: LILIANE FOUNDATION

Learning from each other by sharing knowledge

We occupy a central position in our international network and are developing as a knowledge broker. We provide our partners with access to knowledge about treatment, rehabilitation, schooling, advocacy and guidance for children with disabilities.

- In 2020 we in January invited the participants of Voices for Inclusion from Indonesia, the Philippines, Rwanda, Nigeria and Sierra Leone for a two-day workshop in the Netherlands. This concluding and evaluating workshop dealt, among other things, with intersectionality and advocacy.
- In 2020 we wrote a policy paper on inclusive labour. In it, we describe a roadmap to a world in which people with disabilities in developing countries can enjoy their right to work and an equal income. Priorities include setting up cooperation partnerships and building expertise on this theme and sharing it with our partner organisations.
- In 2020 we decided to structurally support partners in Kenya, Rwanda and Ethiopia in relation to the Livelihood theme. From 2017 to 2019, a programme was implemented in those countries with the aim of developing a working model to make both vocational training and the workplace inclusive. In 2021, based on the lessons learned, we will start a new programme to structurally improve access to employment for young people with disabilities: Work & Respect.
- In 2020 we helped our strategic partner in the Philippines to develop a project proposal on digital rehabilitation (see page 24). The SPO in India has a lot of experience in this area and shared its knowledge during a Zoom meeting.



> Prof. dr. Duncan Green from Oxfam Great Britain discussed the importance of sustainable advocacy during the 'Pushing boundaries in Advocacy for Inclusion' conference: "Do we promote advocacy for, with or through marginalised groups? It involves supporting local people in advocacy to change policy that affects them." PHOTO: JOHN VAN HAMOND



> The last, concluding training day physically took place in Kigali, the capital of Rwanda. Trainers Huib and Inge participated online from the Netherlands.
PHOTO: LILIANE FOUNDATION

Building on effective programmes

In our collaboration with strategic partner organisations, we work towards independence. We train and guide them so they can eventually continue to implement an effective programme for children with disabilities even without our structural financial support.

Remote training

Every year, we evaluate the work of our strategic partner organisations with the aim of further improving the quality of care. In Rwanda, we invested in capacity building in the area of Community Based Rehabilitation (CBR).

Due to Covid-19 measures, the training planned for NUDOR, our strategic partner organisation, and three network partners could not take place. The pandemic forced trainers Huib Cornielje (Enablement) and Inge Groenewegen (Liliane Foundation CBR advisor) to develop a new Covid-19-safe training method together with NUDOR. This proved to be very successful and also suitable for use in other countries where we operate.

> Caritas Diocese of Kabgayi, a partner organisation, presents its assignment: an analysis of the underlying problems related to the negative attitude towards children with a disability in the communities where they work. For this purpose a tool was used from the CBR training course
PHOTO: INGE GROENEWEGEN

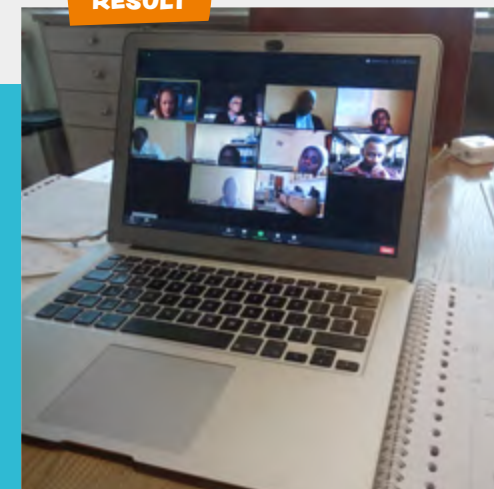


Online training

Between September and November, nine course participants followed interactive video conferences twice a week, facilitated by Huib and Inge. All in close cooperation with Joseph Munyandamutsa, a Rwandan CBR expert. Joseph also provided four days of face-to-face training in Rwanda in the local language. He showed how participants can apply the material covered online in the Rwandan context.

In between the training days, course participants were given practical assignments. For example, mapping out all the service providers in their district. They presented the results in subsequent sessions. The participants also received literature to support the training sessions.

RESULT



> Every Monday and Thursday mornings, the participants and trainers of the CBR training course met digitally via Zoom.
PHOTO: HUIB CORNIELJE

RESULT AND EVALUATION

This training course has increased the strategic partner organisation's knowledge of CBR. It now also sees the need to work closely with other stakeholders in the local community. The participants have the right skills to set up a properly functioning CBR programme. In early 2021, this knowledge will be translated into practice and the organisations will develop action plans with specific goals and results. It means they can optimally support children with disabilities in their environment.

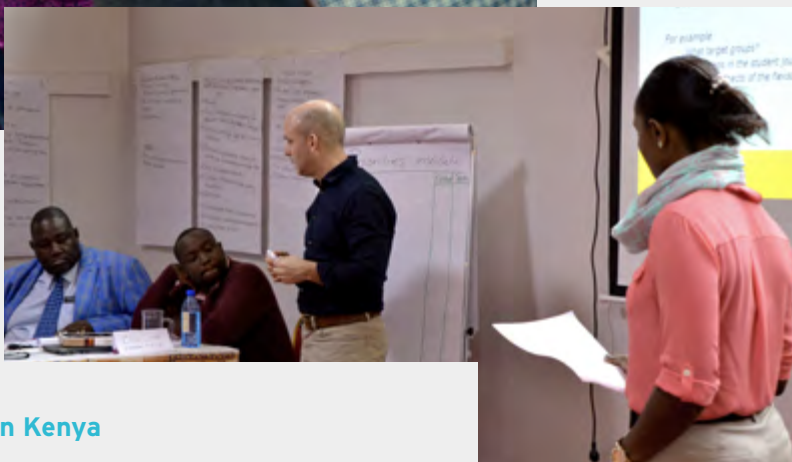
This new training method needs proper evaluation. Participants and trainers were positive about the interactive and practical-oriented remote training course. If we want to be able to provide this training in other countries in the

future, a reliable Internet connection and the right equipment are required. We took care of this aspect during this particular training course by, for example, investing in IT tools and a Zoom subscription where necessary.



> The participants discuss their proposals for improving the curricula with each other and the trainer Michael Bots.

PHOTO: CINOP



Inclusive education in Kenya

Receiving an education is not a given for young people with a disability in developing countries. Together with its partner organisations, the Liliane Foundation promotes programmes that do offer these young people the chance to acquire vocational training. CINOP (a Dutch expertise centre for inclusive education) developed a scan to assess existing curricula for inclusiveness. In 2020, we tested this so-called Flex scan with our SPO in Kenya.

Project

Our strategic partner organisation in Kenya considers Livelihood to be an important theme. Not only does it want people with a disability to obtain training, but also find a job, so they can become self-sufficient. When testing the Flex scan, together with the SPO, we involved seven vocational schools, two private institutions and five schools that fall under the Kenyan Ministry of Education.

Workshop

In February 2020, during the first workshop in Kenya, CINOP presented the Flex scan and along with the participants made it applicable in the Kenyan context. Representatives of the Ministry of Higher Education,

The participants applied the Flex scan to their own curricula and looked for sustainable solutions to make them more inclusive.

> CINOP trainer Michael Bots (centre) helps the participants produce a road map and action plan using the Flex scan.

PHOTO: CINOP

Science and Technology also participated in the training course. These decision-makers play an important strategic role in actually changing the education systems.

The participants applied the Flex scan to their own curricula and looked for sustainable solutions to make them more inclusive. This resulted in a number of proposals for improvement. There was spontaneous enthusiasm for setting up a knowledge platform. In the future, those involved can use it to exchange their questions and experiences with the Flex scan.

The follow-up to this workshop will have to wait a while, due to Covid-19. In the meantime, those involved keep in touch in a WhatsApp group. As soon as it is possible, we will supervise a training course for the strategic partner together with CINOP. They can then make sure that the improvement plans effectively apply to the various courses, and further roll out the Flex scan in Kenya.

RESULT

- During the workshop, the participants drew up action plans, both for the vocational schools themselves and for education at the national level. For example, for training trainers and educational support staff and for investments in adapted facilities and teaching materials.
- There is greater awareness of inclusive education among all workshop participants.
- The SPO in Kenya immediately applied this new way of looking at inclusive education: it included the Flex scan in the project plan for 'Work & Respect'. In this programme, from 2021 onwards, we will structurally support partners in Kenya, Rwanda and Ethiopia in making training and the workplace accessible to people with a disability. The Flex scan helps us achieve better and more sustainable results.





> Amber van Ginneken (right), experienced expert and lobbyist and adviser at the Liliane Foundation and DCDD, hands Kitty van der Heijden, director-general International Cooperation from the Ministry of Foreign Affairs, two inspiring publications containing the results of the learning trajectories 'Breaking Down Barriers' and 'Voices for Inclusion'. Van der Heijden: "I hope you will make this (publication Pushing boundaries in disability advocacy, Breaking down Barriers to inclusion, ed.) your bedside literature, because this matters." PHOTO: JOHN VAN HAMOND

Learning trajectories

'Pushing boundaries in Advocacy for Inclusion' conference

On 29 January 2020, the Liliane Foundation organised the 'Pushing boundaries in Advocacy for Inclusion' conference. Key themes were the success factors of advocacy, the importance of intersectionality and the role of Northern and Southern organisations in advocacy networks. More than 200 professionals, activists, policy makers, journalists and academics exchanged knowledge, experiences and new insights.

Anneke Donker, Manager of International Partnerships and Programmes, remembers that day very vividly. "What I found particularly fantastic was the broad, international audience. Various organisations were present, such as a women's movement. So the conference was literally intersectional. In addition, we not only highlighted the Western view, but also the experience of people from Africa and Asia."

The conference brought participants from Sierra Leone, Zambia, Rwanda, Indonesia, the Philippines, Cameroon and Nigeria to the Netherlands. Anneke: "This day confirmed that the Liliane Foundation has the capacity to organise a big event. Despite the fact that we filled the entire hall, the atmosphere was 'a typical Liliane Foundation one': very personal and convivial. At the same time, we demonstrated that we are a development organisation with an open mind and an international network."

What Anneke remembers well is how passionately Kitty van der Heijden, Director-General of International Cooperation at the Ministry of Foreign Affairs, spoke out for inclusion. "Of course it is great to get support from the Ministry regarding the importance of inclusion and lobbying for it."

RESULT

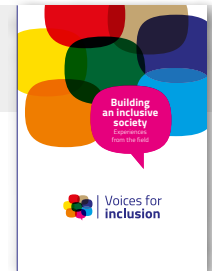
Two publications were presented at the conference;



> In 'Building an inclusive society - Experiences from the field' Sofka Trajcevska, policy officer of the Liliane Foundation, summarises the results of Voices for Inclusion.



> Dr. Willem Elbers, African Studies Centre Leiden, described the results of Breaking down Barriers in 'Pushing boundaries in disability advocacy, Breaking down Barriers to inclusion'.



> Dr. Willem Elbers from the African Studies Centre in Leiden provides direction during his presentation: "Development organisations must support marginalised people in their emancipation and place the strength of people at the core." PHOTO: JOHN VAN HAMOND



> Three nominees from Voices for Inclusion pitch their innovative proposals to the jury and the audience. Verdian Nyiramana (Partnership for Change, Rwanda) presents her project 'Support pregnant teenagers to fit in society'. The jury, consisting of the political lobbyist Laila Ait Baali and 'LGBTIQ and disability' activist Jochem Verdonk and the audience may vote: who wins the Voices for Inclusion award for the most innovative project?
PHOTO: JOHN VAN HAMOND

The 'Pushing boundaries in Advocacy for Inclusion' conference arose from two learning trajectories; 'Breaking Down Barriers' and 'Voices for Inclusion'.

Breaking Down Barriers

Together with the African Study Centre in Leiden, partners and academics in Cameroon, Sierra Leone and Zambia, we from 2016 to 2020 conducted the learning trajectory 'Breaking Down Barriers'. The aim was to gather knowledge on effective local strategies for lobbying and advocacy related to the rights of children with a disability. We shared these insights on www.barriersfree.org. They now form the basis for our partner organisations' activities in the field of lobbying and advocacy, so that local governments and agencies can improve care for children with disabilities. This successful trajectory will be followed up

in 2021, by: 'Breaking Down Barriers 2.0'. This builds on the first phase and researches success factors and obstacles to achieving an inclusive society.

Voices for inclusion

In 2019, in association with the Dutch Coalition on Disability and Development (DCDD) and VOICE (<https://voice.global/>) we also launched the special Voices for Inclusion learning trajectory. Intersectionality was a key element of this project. Intersectionality refers to the fact that people are excluded as a result of multiple aspects of their identity. For example, on the basis of a disability, their gender and their age. In order to engage in effective advocacy, it is necessary to examine all these different aspects. People from diverse marginalised groups in Nigeria, Sierra Leone, Indonesia, the Philippines and Rwanda exchanged their experience of projects in the field of influencing policy.

Breaking down Barriers



> An employee of Women's Health and Equal Rights (WHER) Nigeria receives the Voices for Inclusion award from Steven van Berlekom (director of the Liliane Foundation), Clarice M.D. Gargard (moderator) and Kitty van der Heijden (director-general International Cooperation from the Ministry of Foreign Affairs). She wins this prize for a project in which groups of different identities are brought together to learn from each other and examine how they can work together. This project has been postponed for the time being due to Covid-19. PHOTO: JOHN VAN HAMOND

Intersectionality refers to the fact that people are excluded as a result of multiple aspects of their identity.



> PHOTO: ACAI

Future-proof approach

Working today on the future of children with a disability

As you can read on page 12-14, the programmes of the Liliane Foundation are consistent with the Sustainable Development Goals of the United Nations (SDGs). Our focus on sustainability goes beyond the content of our programmes for children with a disability: it is a pillar of our cooperation with our strategic partner organisations. We strive to ensure that our partners are ultimately able to implement high-quality programmes independently and in a future-proof manner. To this end, we support our strategic partners in three areas:

- > **Building and maintaining an effective network**
- > **Strengthening and deepening high-quality knowledge and skills on inclusion**
- > **Effective and efficient communication and fundraising**

This capacity-building leads to partners becoming more professional in all areas and less and less dependent on our support.

The future-proof nature of our approach is also reflected in the long-standing relationship we have with our strategic partner organisations. Together, we ensure that children do not receive one-off support and subsequently relapse, but that they can count on us over a longer period of time.

Together with our partners, we also engage in lobbying and advocacy with regard to local authorities. The aim is to ensure that the interests and rights of children with a disability are respected and afforded structural attention. In such a way, for example, that local care systems continue to be elevated to a higher level. This will benefit all children in the long run, not just those in our programmes. Sustainability is thus anchored in our approach on several levels. Just like in the working methods of our strategic partner organisations. In their respective countries they work on structural, future-proof improvements to the situation of children with a disability, in all kinds of ways and on all levels. Some examples from their practice reveal how.

Standing up for rights in Burkina Faso

Since 2012, people with a disability in Burkina Faso are entitled by law to extra support from public services, such as free access to health centres, education and transport, and additional chances in education. A special ID card is required to use this scheme. Few people with a disability were aware of this, and it was also news to public services. In order to make people aware of their rights, our strategic partner organisation launched an information campaign. Subsequently, it turned out that for many people, applying for the ID card was not straightforward, as it requires official documents, which sometimes have to be obtained from far away. Therefore, our strategic partner sought cooperation with the government and partner organisations, with fantastic results:



> Gwladys (18) from Burkina Faso at school. PHOTO: MAIKEL SAMUELS

RESULT

Some 27,000 ID cards have now been issued:

- The national university gives a 50% discount on tuition fees, the private university gives a 35% discount
- Two transport companies offer a discount on transport costs
- In January 2021, a large number of cardholders could take part in entrance exams for government jobs

This project will be continued in the coming years by our strategic partner ODDS (Organisation Dupont pour le Développement Social) and its partner organisations, so that people with a disability can stand up for their rights even more effectively.



> Example of an ID card for people with a disability.

Future-proofed well-being in the Philippines

In the Philippines, our strategic partner organisation ensures that children with a disability can grow up in a loving family environment through the Community Based Rehabilitation (CBR) approach that we apply with all our strategic partner organisations. Our strategic partner in the Philippines distinguishes three necessary components for sustainable and affordable rehabilitation and the rehabilitation of children:

Health workers and parents are trained in rehabilitation and this home therapy keeps costs down.

> Central role for parents in care and education.

Parents are supported and strengthened by, for example, facilitating parent organisations to learn from each other's experiences. As an organisation, parents strengthen each other and can demand the government provide services to which their children are entitled, with a united voice.

> Major involvement of local health workers and voluntary community care in the rehabilitation process and early identification of children with a disability.

As a result, a sustainable healthcare network is built in which knowledge is shared and interventions and referrals can be made quickly and effectively. This reduces the risk of more serious abnormalities.



> Daniel (7) from the Philippines has cerebral palsy. Our partner organisation CBR Iba helps his parents using the Community Based Rehabilitation approach, so they can optimally support Daniel at home. PHOTO: LILIANE FOUNDATION



> Therapist Samuelle Marie del Rosario (left) visits little Zhania's family in the Philippines. MIVA financed the bus in the background, which functions as a mobile clinic during the Covid-19 pandemic. Photo: Birthright Educators Foundation. PHOTO: BIRTHRIGHT EDUCATORS FOUNDATION

Health workers and parents are trained in rehabilitation and this home therapy keeps costs down. Children are only referred for more complex treatments such as operations or therapies by specialists.

> Formal cooperation with the local government authorities in the region.

Agreements regarding responsibilities and obligations are laid down in treaties. Governments for example commit to ensuring that their health workers participate in training

courses, that funds are available or that documents are provided. Written agreements guarantee the involvement of the government even after a change in political power.

Within the regions, the strategic partner also assists local partner organisations to take over training for local authorities and communities from them. They become better able to network and negotiate partnerships with the local government and other parties, to design awareness campaigns and to advocate the rights of children with a disability.

A boost for parents of children with cerebral palsy

In 2020, in association with the Ugandan National Association of Cerebral Palsy (UNAC), we worked to establish two new day care centres in Uganda, especially for children with cerebral palsy. Good news for the children, but also for their parents and caregivers.

This project follows our previous collaboration in the STEP (Support Tools Enabling Parents) programme, aimed at parents of children with cerebral palsy in Uganda, Kenya, Tanzania and Cameroon. The programme focuses on teaching children and their parents and caregivers to

> *Kenneth Nangai (right), fieldworker from our partner organisation, sets the tone during a communal activity.*
PHOTO: LILIANE FOUNDATION



> *One of the new daycare centres being built for children with cerebral palsy.*
PHOTO: LILIANE FOUNDATION

live with the condition and lead as full a life as possible.

Essential

Every day in our work we see how essential the love of mothers, fathers and caregivers is. But caring for a child with brain damage can be extremely stressful for parents. Poverty, superstition, stigma and lack of knowledge can sometimes make it even harder. Often a father will abandon his family if his child turns out to have a disability. Then the burden of care can become so great that a mother's love is no longer enough to make up for it. Sometimes they are even forced to give up work, which pushes a family even further into poverty and social isolation. A Ugandan mother expressed how heavy that burden can be when she said of her own child: "She ruined my life."

Quality of life

The new day care centres in the Bukerere and Mityana regions will primarily help improve the quality of life for children with cerebral palsy. At the centres, the children receive care and guidance tailored to their abilities and needs by staff who are trained to work with this specific

group of children. Based on the capabilities and needs of each individual child, their physical and mental development is addressed through therapy or education.

In addition, the centres offer parents and caregivers a higher quality of life: the burden of care on their shoulders is alleviated. It helps them emerge from their social isolation and regain time and space for work and a social life. The parents themselves can also go to the centres for advice, support and training in caring for their child. The new centres thus also give parents and caregivers a chance to catch their breath and gain new courage and strength. So they can continue to love their child.

4 | OUR APPROACH IN THE NETHERLANDS

40 years of being widely known and cherished

Unknown is unloved. Fortunately, this adage does not apply to the Liliane Foundation. In 2020, no fewer than 80,400 people supported the Liliane Foundation with a financial contribution. We are extremely proud and grateful that so many people continue to make our work possible. Even in a year when a global pandemic turned everyone's life upside down. Together with the broad range of charities in the Netherlands, this demonstrates that the Liliane Foundation can count on strong support for its mission to improve the lives of children with a disability in developing countries. Thanks to this connection, we can make a difference.

We are also loved by over 100 volunteers, many of whom have been loyal to us for a long time. That love is mutual. The Liliane Foundation has had a loyal group of volunteers since its inception. One of our most loyal volunteers received a royal decoration in 2020, see page 77. Some volunteers have become employees, like Pauline, see page 60. Some employees became volunteers after they left the company, like Franca, see page 2. Despite the fact that Covid-19 measures closed our office and many of the activities involving volunteers could not take place, we remained remotely connected. We even had new volunteers coming forward during the year. In the coming years, we will all continue our work in the Netherlands to raise awareness of the conditions in which children with disabilities still have to live

in many countries in Africa, Asia and Latin America.

In order to raise awareness of our work, we invested in our visibility in the media in 2020. We have become much more active on social media, regularly sharing stories, photos and videos. Furthermore, articles appeared in Trouw, de Volkskrant, Libelle and Plus Magazine, among others. The television campaign 'What do you want to be when you grow up' continued in 2020 and continues to contribute to the appreciation of our work. A highlight was the splendid broadcast by Tijd voor Max, see page 56. The publication of books to read aloud is new. The first was about Sempeta. The second is a Little Golden Book about Aisha. Both books turned out to be a hit.

The reality of 2020 led to great initiatives by our own staff, volunteers, donors and other people and children involved, ranging from an online pub quiz, virtual high-fives, to selling home-made face masks with the proceeds going to the Liliane Foundation. Here, too, the theme of our anniversary year crops up again: connecting may have taken on a different form, but together we still make a difference.



Connection makes the difference

40 years of the Liliane Foundation



> Juan from Guatemala and his mother.
PHOTO: LILIANE FOUNDATION



> A full Liliane Foundation auditorium during the 'Sempeta has just one ambition...' book presentation. PHOTO: PATRICIA ARENDS

ONCE UPON A TIME ...

In 2020, in association with Rubinstein Publishers, we published two picture books with illustrations by Emanuel Wiemans. Liliane Foundation ambassador Fedja van Huêt also narrated two audiobooks. Based on these publications,

we told our story in an inspiring way in the online campaign 'Once upon a time...', focusing on the strength of children with a disability. During the campaign, donors received a (digital) book as a gift after making a donation.

LITTLE GOLDEN BOOK: AISHA NEVER GIVES UP!



We launched the 'Aisha Never Gives Up' campaign in December 2020. This time with a touch of gold. Vivian den Hollander wrote this special Little Golden Book about the brave go-getter Aisha from the Philippines, commissioned by the Liliane Foundation (read more on page 58). And it was an immediate sensation. Over 1,000 books were ordered in December alone. The campaign will continue in 2021.



BOOK LAUNCH: SEMPETA HAS JUST ONE AMBITION ...

Mark Haayema wrote 'Sempeta has just one ambition ...', a digital picture and audiobook about the dream of Sempeta from Kenya (read his story on page 16). On 20 January 2020, Rick Brink, Minister of Disability Affairs, received the first copy in the auditorium of the Liliane Foundation in 's-Hertogenbosch. Afterwards, Fedja van Huêt read this story to twenty-five primary school pupils - with and without a disability - from 's-Hertogenbosch.



PHOTO EXHIBITION

Can you make your dreams come true if you grow up in poverty in a developing country and have a disability? The photographic exhibition 'Sempeta's dream' demonstrates how the Liliane Foundation supports children with a disability in fulfilling their dreams. In 2020, the exhibition was due to visit a number of cities and towns. Despite the lockdown, the photos could be admired in a Covid-19- proof manner at seven locations. The planned locations where the exhibition has not yet been shown will follow at a later date.

> Photographs of Sempeta as displayed in the exhibition. FOTO'S: RONNIE DANKELMAN



TIJD VOOR MAX ABOUT CHILDREN WITH A DISABILITY IN GUATEMALA



> Ethny with her mother.

PHOTO: CHIARA BELTRAMINI

Tessa de Goede, founder of TESS Unlimited (a partner organisation of the Liliane Foundation), was interviewed during the broadcast. Her organisation in Guatemala supports children who were born with schisis, partly with funding from the Liliane Foundation.

This is a collective term for conditions such as a cleft palate,

lip or jaw. Juan is one of those children. He had difficulty drinking and eating and was in danger of becoming malnourished. Corstiaan Breugem gave a more detailed explanation about schisis and Fedja talked about how he saw that children with disabilities in Bangladesh are participating again thanks to the Liliane Foundation.



> Scan QR-code for more information

The TV programme Tijd voor MAX on Wednesday 28 October 2020 focused on children with disabilities in Guatemala. There was a reportage about Ethny, a girl who was born deaf and is learning sign language thanks to the Liliane Foundation. You can read her story on page 27. Guests in the studio included our ambassador Fedja van Huêt, Minister of Disability Affairs Rick Brink, professor of plastic surgery Corstiaan Breugem and Chiara Beltrami, the Liliane Foundation's media communications specialist.

MENSJESRECHTEN - 'MIMA IS MIMA'

'Mensjesrechten' is a series of youth documentaries by NPO 2 that focus on the rights of children as laid down in the United Nations Convention on the Rights of the Child. This Convention forms one of the pillars of our strategy. The documentary 'Mima is Mima' was broadcast on 29 March 2020, and focuses on the right to education. We follow Jemima from Indonesia. She was born with Down's syndrome. Learning does not come naturally to her. Thanks to the Liliane Foundation, she is able to attend school. On page 66 you can read how we are helping children with Down's syndrome thanks to the support of the Paul Foundation.

> See also: www.liliane.nl/mensjesrechten-mima

> Mima laughing. PHOTO: MENSJESRECHTEN



LOBBYING AND ADVOCACY



The Liliane Foundation plays an active role in the Dutch Coalition on Disability and Development (DCDD), which celebrated its 20th anniversary in 2020. DCDD advocates for greater inclusion of people with disabilities in low and middle-income countries. In DCDD we work with Netherlands Leprosy Relief, SeeYou, SOFT Tulip and other Dutch organisations. Thanks to these organisations' support, DCDD has an important voice that is heard in the Netherlands. In January 2020, together with DCDD and others, we organised the conference 'Pushing boundaries in Advocacy for Inclusion', see page 42.

The Liliane Foundation is also a member of the Global Campaign for Education (GCE) Netherlands. UNESCO publishes a report every year that is promoted by GCE. In 2020, the report focused on Inclusive Education. During a webinar on

30 June, this report was presented interactively to all GCE members. In addition, with the Coalition for the Rights of the Child in Development Cooperation (KROS), we influenced the election programmes of Dutch political parties. Together with other development organisations such as UNICEF and Save the Children, we wrote letters to all political parties in the autumn of 2020 to raise the profile of children's rights in their programmes.



> Volunteer Els van Doren provides information to children at the library in Beek (Limburg). The photo-exhibition 'Sempeta's dream' was on display there in October 2020. PHOTO: MARIEKE VIERGEVER

GUEST LESSONS

About 4,500 pupils from 25 primary schools in the Netherlands followed a guest lesson about the Liliane Foundation in 2020. Guest lessons are given by our wonderful volunteers. Children in the Netherlands learn what it is like to grow up with a disability in a developing country. During the lockdown, when schools had to close, we offered them digital learning materials. They were downloaded 71 times. In addition, we gave ten lectures to adults, with a total of 300 participants.

Aisha's story

Aisha never gives up

Aisha was born with brain damage. When she was a year old, her mother, Grace, took her to hospital as she was suffering from intestinal problems. A doctor bluntly stated that her child was disabled and that it was Grace's fault. Because she had eaten something wrong during her pregnancy. Grace believed him. She felt guilty and powerless.

The support Aisha receives

Until she was four years old, Aisha could not talk, sit or stand. But since her mother was put in touch with CPREF, a partner organisation of the Liliane Foundation, Aisha is improving by leaps and bounds. She develops through physiotherapy and speech therapy. Aisha learned to sit, stand, walk, read, write and count. No one had ever dared to dream this could be possible. Her loving mother is also being taught how to cope with her daughter's disability.



> Aisha with her mother. PHOTO: CHIARA BELTRAMINI



> A beaming Aisha with her friends. PHOTO: CHIARA BELTRAMINI

Tough time

2020 was a difficult year for Aisha and her family because of Covid-19. They moved, away from Aisha's friends, and her family has had to work hard to put food on the table every day. The school and the rehabilitation centre closed. Yet Aisha was anything but silent. She did her exercises and school assignments online at home, of course with the help of her mother

and her teachers. With support from the Liliane Foundation, Aisha received a computer, a decent chair and a small table so she can follow her online lessons at home. She also got new glasses. This was important, now that she spends hours a day in front of a computer. She perseveres, despite the lockdown and all the setbacks. Aisha never gives up!



Children's book author Vivian den Hollander wrote a Little Golden Book about Aisha. 'Aisha never gives up!' is a story about falling down, getting up and carrying on. The book was published in December 2020. Read more on page 54.



Connection makes the difference

40 years of the Liliane Foundation

Anniversary

Connecting remotely made a difference too.

In 2020, we celebrated our ruby anniversary: on 14 March it was 40 years since the Liliane Foundation was founded. Of course we wanted to celebrate this milestone, and everyone involved with the Liliane Foundation - from our donors and partner organisations to our volunteers and staff - was invited to join us in celebrating it, either up close or from a distance. All under the motto of 'connecting makes the difference'. But those wonderful plans were soon hampered by the Covid-19 crisis. The anniversary motto endured in a way we could not have foreseen.

A group of enthusiastic employees had been preparing a celebration to remember, months before our anniversary. Pauline Heere, account manager partnerships, coordinated the activities. "We were all looking forward to it so much and we had already come up with some great ideas, such as a celebratory open day for our donors at our office in 's-Hertogenbosch."

Adapting

And then came Covid-19. That meant switching, improvising and adapting to the new reality. Pauline: "I remember well the disappointment when - two days before the big day - we had to take the decision that the festive kick-off of the anniversary year could not go ahead! It was scheduled for 12 March. But another thing we soon realised was that a great deal can be achieved online. We therefore quickly adapted the programme to the new reality together. So instead of physical meetings, we celebrated the anniversary online, literally being connected to each other."

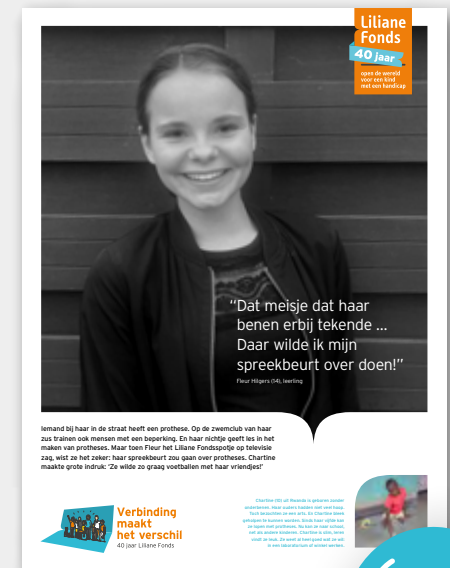
Pauline: "A highlight of the opening was to be Rina van Engelen receiving an honour from the Mayor of Heusden, Willemijn van Hees. Rina was made a Member of the Order of Orange-Nassau for her 32 years of voluntary work for the Liliane Foundation. It was touch and go for a while, but fortunately the ceremony was able to go ahead."

Portraits

Another thing that could still go ahead was the twenty double portraits project called '40 Faces'. Inspired by the motto 'connecting makes the difference', people explain their connection with the Liliane Foundation and with a specific child we have supported in the past 40 years. It resulted in a series of impressive personal, moving and inspiring stories.

Pauline: "I will never forget it: it is so special to read what motivates people to really commit to the Liliane Foundation! We shared the portraits online and through the newsletter. They have also been given a place in the office as a permanent reminder."

> The complete '40 Faces' collection can be viewed at lilianefonds.nl/jubileum.



> The double portrait featuring Fleur and Chartine, from the '40 Faces' collection.

An appropriate anniversary celebration for MIVA too

2020 was also a memorable anniversary year for MIVA, just like the Liliane Foundation. Our fellow organisation, with which we share our office, celebrated its 85th anniversary on 23 October. Like the Liliane Foundation, MIVA, forced by the restrictions resulting from the Covid-19 crisis, commemorated this momentous milestone mainly online. And, entirely in line with MIVA's mission, online communication made it possible for colleagues from the Liliane Foundation and MIVA to celebrate both organisations' anniversaries together after all.



40 years
1980 2020

85 years
1935 2020



Cooperation partnerships

We collaborate with diverse organisations that want to work with us, each in their own way, to help people with a disability or vulnerable children. In our partnerships, we strive for both parties to benefit.

In 2020, we worked with:

DEVELOPMENT ORGANISATIONS

- **Enablement:** we work on family-oriented child rehabilitation, with the aim of improving children's possibilities.
- **Human Rights Watch:** we work together to improve the situation of children with albinism in Mozambique and Tanzania.
- Our strategic partners in Vietnam and Indonesia previously fell under Netherlands Leprosy Relief. In 2020, Vietnam continued independently under the name of the '**Research Centre for Inclusion**'. In Indonesia, the independence process is still ongoing.
- Our strategic partner organisations in Ethiopia, Uganda, Zambia and Zimbabwe are part of the network of the English organisation **Leonard Cheshire Disability**, our partner since 2008.
- In the countries where we are active we collaborate with other international organisations involved in improving the situation of children with a disability as much as possible, such as the **Christian Blind Mission (CBM)** and **Humanity & Inclusion**.
- The Liliane Foundation has been part of the **CBR Global Network (CGN)** since 2019. This global network also includes other organisations working on the availability of Community Based Rehabilitation (CBR). We strive for adequate facilities and local policies for the integration of people with a disability in society and participation in all everyday activities. By working together, we can work towards our goals even more broadly and internationally.
- Based on the same perspective, in 2020, the Liliane Foundation took over responsibility for the international online journal '**Disability, CBR and Inclusive Development**' (the **DCID Journal**). Four times a year, this magazine brings new knowledge, (policy) developments or views on these topics to an international audience of aid workers, involved organisations and policy makers. It enables us to contribute sharing knowledge about CBR and making it accessible to more organisations than just our own network.

< PHOTO: JOSEPH STOK



DUTCH NATIONAL POSTCODE LOTTERY

Since 2000, the Liliane Foundation has been one of the permanent beneficiaries of the Dutch National Postcode Lottery. Thanks to its substantial annual contribution, we can provide continuity to vital programmes for children with a disability. In 2020, the amount of the contribution was €1.35 million.

2020 was the last year in which the Liliane Foundation and Human Rights Watch, thanks to an extra contribution in 2017, worked together to improve the daily lives of children with albinism in Tanzania and Mozambique. Children with albinism can now participate more in society. Our joint actions also led to a decrease in the stigma that people with albinism have special powers in Tanzania. This meant fewer people with albinism were abducted, mutilated or killed so their body parts could be sold.

In Mozambique, the first concrete steps were taken: children received glasses, sunblock and a school uniform with long sleeves and a hat. This reduces the risk and allows them to go to school protected from the harmful sun. Teachers, parents and local authorities have gained knowledge about albinism thanks to education, which helps counteract exclusion.

SOCIAL PARTNERS

The Liliane Foundation has been able to rely on broad social support in the Netherlands for years. In 2020, we closely cooperated with businesses, foundations and equity funds. This cooperation and their involvement is very important to us. What's more, we

received highly valued support from schools, associations and charitable organisations. Last year, we were able to count on the support of the following social partners:

- In 2020, the Liliane Foundation, in consultation with the **AFAS Foundation** developed a new project proposal for funding bachelor and master study programmes for physiotherapy, occupational therapy and CBR in Cameroon. It means that, in association with the AFAS Foundation, we are providing further support to children with a disability through a specific, sustainable project. We jointly believe in this, and it does justice to the vision and dream of the Liliane Foundation, the AFAS Foundation and the local organisations with which we work worldwide.
- **Sligro Food Group Nederland** sells a special Liliane Foundation Christmas parcel. Sligro donates a share of the proceeds to us. Employees also contribute a small share of their salary. In 2020, we jointly decided to spend this contribution on the Covid-19 emergency fund (see page 74).
- Every year, **Hanssen Footcare** supports 90 Indian children with a disability.
- **Gaston Schul** contributes to two different projects in India and Cameroon.
- **Livit** specialises in orthopaedic equipment and is an active partner of the Liliane Foundation in improving the quality of orthopaedic aids throughout Rwanda to a responsible level, by making knowledge, expertise, materials and machines available to our partner in Rwanda. In February 2020, two orthopaedic instrument makers from our partner organisation in Rwanda followed a training course at Livit Orthopedie in the Netherlands. They learned a lamination technique with which they can make prostheses that are more comfortable to wear and have a longer lifespan.



> Two Rwandan orthopaedic instrument makers receive a certificate following their training course at Livit in the Netherlands. PHOTO: LIVIT

- For years, the **Paul Foundation** has supported several projects involving children and young people with Down's syndrome in Indonesia, the Philippines and Bangladesh. Read an extensive interview on page 66 about their reason for supporting the Liliane Foundation.
- **Continental Bakeries** contributes to support for children in Bangladesh with the emphasis on food distribution during the Covid-19 crisis.
- Employers can treat their staff to a **Tinteling** (digital gift card) as a gift. The Liliane Foundation is one of the charities on which the Tinteling can be spent.

In 2020, we also worked with, for example, Summerfund, Claeren Risicobeheersers, NICA Recycle and Stichting Fokus Exploitatie, among others.

COOPERATION WITH UNIVERSITIES AND EDUCATIONAL INSTITUTIONS

The Liliane Foundation actively seeks collaboration with universities. This ensures the activities we finance are scientifically substantiated.

- In 2010, we became a partner in the Advanced Master in International Development programme (AMID) of **Radboud University**. In addition to a diverse network, trainees from the post-doctoral AMID study programme offer the Liliane Foundation access to current knowledge of relevant topics such as poverty, inequality, inclusion, as well as collaboration with the business community and the authorities. In 2020, trainee Ieke van Lammeren worked for Latin America in the Liliane Foundation's Organisation and Development team.
- In addition, at the end of 2020, a four-year collaboration began, involving **Radboud University Medical Center, Levy Mwanawasa Medical University (LMMU) Zambia** and our partners in Zambia, to develop a training course focused on the health of people with an intellectual disability.
- In 2020, in cooperation with the **London School of Hygiene and Tropical Medicine**, we formed a consortium with local partners in Guatemala to examine access to resources for people with a disability. Our local partners can use this information to lobby their governments and respond to the needs of children with disabilities.

SUPPORT FROM OUR PARTNERS

The Paul Foundation: "Sustainability is a keyword when it comes to our support."

For years, the Paul Foundation has supported three projects related to children and young people with Down's syndrome in Indonesia, the Philippines and Bangladesh. Sustainability is an important theme in our cooperation, for both the Paul Foundation and the Liliane Foundation.



› With the help of the Paul Foundation we not only support children, but also their parents. An employee of our partner in the Philippines demonstrates exercises that parents can perform with their child. PHOTO: NORFIL

Ignorance

In Indonesia, the Philippines and Bangladesh there is little specific knowledge about Down's syndrome. As a result, it is never officially diagnosed but only established on the basis of external features. Parents often do not receive any information about the syndrome after giving birth and know nothing about it.

Due to ignorance, children are literally hidden away. It is no exception that schools refuse to admit these children. If they are able to attend school, they are often assigned to the wrong level.

The Paul Foundation is named after Anne Walthie's brother. Paul had Down's syndrome. When he died in 2011, Anne and her husband Theo decided to set up a foundation in Paul's memory. Anne: "We wanted to help people with Down's syndrome in countries where this support still means a great deal. Where the syndrome is not recognised. Ignorance is a problem, as is the fact that parents do not have the time, money or resources to give their child the right attention. We think it is very important that people with Down's syndrome can participate in society."

Working towards independence

That is why the Paul Foundation went in search of a partner to enter into a long-term cooperation with. "What appealed to us in the Liliane Foundation was the target group, the clarity of a relatively small organisation and its approach," says Theo. "We consider this methodology to be especially important. The Liliane Foundation supports organisations in developing countries, with independence as its goal. Those organisations ultimately do the work themselves."

Exchange

Together with the Paul Foundation, we have focused specifically on people with Down's syndrome since 2016. Major progress has been made since then: "In the countries where we work there is a lot of enthusiasm to get the activities up and running. This has paid off. The

PAUL
Foundation

syndrome is better recognised and there is a visible improvement in social acceptance. That is highly commendable."

The exchange that ensued between the three countries was not entirely expected by Anne and Theo, but they believe it to be highly desirable. "This cooperation is great to see. The Philippines, where the project is running very well, took the lead. They share their learning experiences with the other countries."

A sustainable future

Continuity is very important for the Paul Foundation. "The road we want to travel together with the Liliane Foundation is still a long one. The results of the efforts made do not materialise overnight." An important goal for the future is to be able to slowly phase out aid in one country, thus freeing up budget for another country where support is needed. Theo and Anne: "Sustainability is a keyword when it comes to our support."

› Every year, our partner in the Philippines organises The Happy Walk: a walk to promote awareness of Down Syndrome during National Down Syndrome Consciousness Month. PHOTO: NORFIL



RESULT

In 2020, the Paul Foundation supported 300 children in the Philippines, 140 in Indonesia and 200 in Bangladesh. The most sustainable gains made involve parents: they know much more about their child's capabilities and limitations. This has a direct effect on the children. They are recognised and accepted throughout the community.

During the Covid-19 crisis, partner organisations took action:

- Contact between the organisations and parents was conducted online. The organisations shared advice on keeping children with Down's syndrome busy and distracted via Facebook groups, text messages and video calls.
- As education took place online via unreliable Internet connections, our partners distributed printed course materials.
- The partner organisations put pressure on local authorities to take responsibility for the welfare of families with a Down's syndrome child.
- Our partner organisation in the Philippines organised a webinar on the health of children with Down's syndrome during puberty. Almost 10,000 people watched via the Facebook live stream.



› The 'Tijd voor Max' TV programme devoted attention to Juan and his mother from Guatemala. Juan was born with schisis. While waiting for his operation he is fed milk from a special bottle so he doesn't lose weight.
PHOTO: CHIARA BELTRAMINI

A challenging year, with new opportunities for fundraising

In 2020, we were able to provide 65,502 children with a disability with tailored support thanks to the financial contributions of tens of thousands of people, companies, foundations and organisations. Their trust in the Liliane Foundation and its international partner organisations means a world of difference to all these children.

As in almost all areas, the Covid-19 pandemic in 2020 also had an impact on our fundraising. Many of our planned and usual activities could not take place or came to an abrupt halt. Door-to-door canvassers were no longer allowed, and the open day for donors at our office in 's-Hertogenbosch was cancelled, as were most of the information sessions, such as those related to bequests and gifts.

On the other hand, there were also new initiatives and campaigns. For example, we set up the Covid-19 emergency fund (see page 74), which enabled our strategic partner organisations to rapidly organise aid programmes in their countries, such as food aid, education and the provision of medication. It was great to see that our supporters generously contributed to this Covid-19 aid so we could help children with a disability and their families through the crisis.

> Flyer about the corona emergency fund.



A new website for a new era

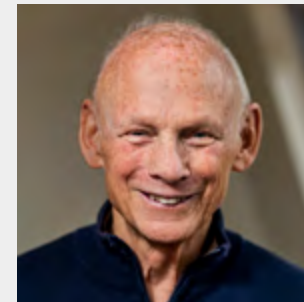
At a time in which our lives are increasingly played out online, the Liliane Foundation feels it is even more important to have a user-friendly website, where people can also easily and securely make their donations. In 2020, we revamped our website www.lilianefonds.nl to ensure it provides visitors with a good user experience also in the years to come and that it continues to be consistent with our campaigns. This was quite a project, resulting in the website now being even more user-friendly, and sporting a new, fresher look that is easier to navigate.

Bequests for the future

More than a third of our support for children with a disability is possible thanks to inheritances and legacies. It means that thousands of children from the poorest parts of the world have access to healthcare, therapy and education thanks to people who wanted to leave something behind for the vulnerable in society after their death. Two bequests received by the Liliane Foundation in 2020, resulted in earmarked funds: the 'Bert Gerritsen Fund' and the 'Hans and Lucia Pieters Indonesia Fund'. These types of funds can only be established in consultation with the Liliane Foundation.

To inform people about leaving a bequest to the Liliane Foundation, we regularly held information meetings before the Covid-19 crisis, or visited people who had requested a meeting. In 2020, we had to devise alternatives to these meetings.

We published articles in the Volkskrant and MAX Magazine in which loyal donors, Walter Kahn and Marian Lubbers, explain why they opted to do so. To inspire existing and potential donors to allow their ideals to live on through a periodic donation or a bequest,



Walter Kahn:

"You can help pay for an operation or provide a different kind of support with very little money."

PHOTO: RINK HOF

Walther Kahn (76) believes it is important to be socially engaged. He crossed paths with the Liliane Foundation a long time ago. "The fund focuses on children, which greatly appeals to me. Children cannot take care of themselves and are vulnerable. If they also live with a disability in a poor country, you do not need much motivation to donate. You can help pay for an operation or provide a different kind of support with very little money. This allows a child to live a dignified life and to not have to be hidden away because the parents are ashamed or afraid that something will happen to their child." Walther has opted to make a periodic donation. Because of the associated tax benefit, on balance he was able to donate a higher amount.



> Lipika suffers from brain damage. Thanks to our support, she trained to become a community therapist and helps children to be more independent. PHOTO: CHIARA BELTRAMINI



Marian Lubbers:

"If you make good choices about it now and take the time to think about it, you can pass on your values even when you are no longer here."

PHOTO: RINK HOF

Marian Lubbers (62) is a walking coach and also works in care with elderly people suffering from dementia. Recently, she had her will drawn up. "According to the law, my entire estate would go to my family, but I want to choose for myself what is important to me and who I care about. I have included three charities in my will. One of them is dedicated to children, which unfortunately, I myself don't have. In this way, I can do something for children elsewhere in the world." This is how Marian discovered the Liliane Foundation. "Because they really do monitor vulnerable children and offer them a future. They do this in association with professional local organisations." It gives Marian peace of mind that she has properly organised her estate. "I don't even have very large sums to leave behind. But if you make good choices about it now and take the time to think about it, you can pass on your values even when you are no longer here."

In addition to these larger media productions, other donors also explained via other channels why they support the Liliane Foundation - on a structural basis. By way of our '40 Faces' collection of double portraits on the occasion of our 40th anniversary, for example (see also page 61). Two of them were Fred van der Vos and Bernd Schneider.



Fred van der Vos: "We often cannot change a disability. But we can make sure that someone can manage as best they can."

Fred van der Vos' wife works in care, with people who have brain damage. He is moved by her stories. Now he supports the Liliane Foundation. "I choose disadvantaged people who have a disability and also live in a poor country. How many chances do these people have? I always choose people who have the will, but not the capacity." What appeals to him is the Liliane Foundation's belief in progress. "It's about the positive things. We often cannot change a disability. But we can make sure that

someone can manage as best they can. What's more rewarding than being able to contribute to that?" What he finds hard to swallow is injustice. He believes it is unfair that people with a disability often do not get the chance to shine. "Often you see that the people around them think: 'Oh, he is disabled, he must be limited in everything. He probably has no talent for anything.' I think that is appalling. I try and change this mentality by donating every year to the Liliane Foundation. It is meaningful."



Bernd Schneider:

"I think it is fantastic to work with the Liliane Foundation."

Bernd Schneider is the founder of the Sharing Success entrepreneurial fund. Bernd worked with people with disabilities in his company. When his son followed an internship at the Liliane Foundation, Bernd decided to get involved. His Sharing Success galas raised huge amounts of money. Young people with a disability were thus given the opportunity

to receive vocational training. "If we don't do anything, they won't have anything either. But when you see what has been done and successfully achieved in the past, it truly makes your heart sing! I think it is fantastic to work with the Liliane Foundation. It is a very special organisation. And I can totally imagine that people become involved 'for life'."

> **Would you like to know more about the results of our fundraising?**
See the notes on the financial result on page 108.



> In association with the MIVA Foundation (see page 94) we make our partner organisations stronger in the field of transport and communication. Also during the Covid-19 pandemic. We reach families in remote areas in Guatemala using transport provided by MIVA. MIVA and the Liliane Foundation work on the same goal from different perspectives. We form a single, powerful foundation in which we complement and mutually reinforce one another. PHOTO: LILIANE FOUNDATION

Crisis aid during Covid-19

The covid-19 crisis has a huge impact on children with disabilities. We continue to do what is needed along with our partners. In March 2020, the Liliane Foundation hastily set up an emergency fund for crisis aid during Covid-19. Amount: €500,000, of which almost €405,000 has been spent.

In many countries, therapy centres and schools were closed, therapists could no longer make house calls or medication was no longer available. Markets were closed and transport stopped, leaving many parents unable to work. For lots of people living in poverty, a day without work is a day without food. Despite lockdowns, our local partners find new ways to continue supporting the children and their families.

All partner organisations supported by the Liliane Foundation could call on the emergency fund. In the accelerated application procedure, we set the bar high, because we want to use the money as sensibly and efficiently as possible. Our partners provide medication, food and soap, and produce appropriate educational materials for those who need help the most. This concerns support that we do not necessarily focus on in our daily work, but that is vital to help the children get through this crisis. Read more about the impact Covid-19 had on our work on page 21.



> Employees from our partner in Benin provide information about the Covid-19 virus at a market. PHOTO: LILIANE FOUNDATION



> Young people in India receive food aid and learn how to prevent the spread of the virus. PHOTO: LILIANE FOUNDATION



> Find out what else our partners have done and will continue to do.

5 | OUR ORGANISATION



> Agnes from Indonesia.

> Liliane Brekelmans.

The seed of the Liliane Foundation was sown when two people met on Java: Liliane Brekelmans and Agnes. A seed that has now germinated and matured to become an elaborate network comprising many people. It requires a robust organisation and transparent operational management.

Working from home

Since 10 March 2020, the Liliane Foundation's staff have also been working almost entirely from home due to Covid-19. Of course, this had an impact on our work and still does. We did learn that we are an agile organisation and that we can rely on highly flexible employees. Everyone in our paid employment was given a laptop. For employees who had difficulty meeting the usual working hours due to school and childcare closures, the care leave scheme was interpreted broadly by the management team. We also worked to make our organisation more professional and sustainable in this extraordinary situation. Even if it means changing priorities or activities, such as the way in which we celebrated our 40th anniversary.

Our people

Permanent staff members

- The average number of FTEs in 2020 was 50. This is a small increase compared with 2019 (48.5).
- The employees' salaries are established based on function groups. The value of each function profile is calculated and categorised in a function group using a number of fixed criteria.
- There are no Liliane Foundation employees working outside the Netherlands.

Volunteers

The Liliane Foundation could not function without the selfless efforts of 108 volunteers. At the end of 2020, there were 39 office

volunteers, 34 regional volunteers and 35 on-call volunteers. They form an integral part of our organisation.

Unfortunately, Volunteer Day, which we organise every year for volunteers, could not physically take place in 2020. As an alternative, all volunteers were sent a film on 26 November featuring speeches by Director Steven Berdenis van Berlekom and Mayke Smit, Communication and Fundraising Manager. We informed the viewers about ongoing developments and thanked them for their selfless commitment, even in times when we could not meet in the office.

An honour for Rina

Rina van Engelen is a modest woman. But thirty-two years of volunteering? That's not something to hide. On 12 March 2020, she was made a Member of the Order of Orange-Nassau by the Mayor of Heusden, Willemijn van Hees.

In 1988, Rina, who lives in Vlijmen, registered as a volunteer with the Liliane Foundation, which was based there at the time. "There had been a fire at the Liliane Foundation shortly before. I thought, maybe I can do something to help?" Initially, she worked as a receptionist for the Liliane Foundation. But she also had other duties: maintaining contact with translators, providing information about bequests and educational sessions in schools. Her life's work became compiling photo magazines. Descriptions of children, with a photo and information about the child's disability, family situation and social environment. They allowed us to keep donors informed about the child and his/her family, the nature of the disability and the form of the Liliane Foundation's support in education and/or work, leisure activities and future plans for the child.



As a result, Rina got to know at least 2,060 children from all over the world. She saw their faces and described their lives and their dreams. Thanks to Rina's efforts, thousands of people were able to connect with children in the poorest countries in the world. So she received a well deserved honour, and we are delighted that Rina continues to be a highly valued colleague.

> Rina van Engelen. PHOTO: LILIANE FOUNDATION

Good-will ambassadors

Each of our good-will ambassadors, in his or her own way and in accordance with his or her specific background, draws attention to the situation of children with a disability in the world's poorest countries, and to the work of the Liliane Foundation. In 2020, our ambassadors were:

- > Fedja van Huêt
- > Jetta Klijnsma
- > Erica Terpstra
- > Monique Velzeboer

After decades of being our good-will ambassadors, Erica Terpstra and Monique Velzeboer said goodbye to the Liliane Foundation in 2020. Nevertheless, they continue to support us. We are extremely grateful for everything they have done for us over the years.

- > During his trip, Fedja met 14-year-old Toiyba, who receives assistance from our local partner. "Toiyba told me about her dream to become a teacher. It would be wonderful if she could fulfil her dream thanks to the Liliane Foundation."

PHOTO: CHIARA BELTRAMINI

- > Fedja meets five-year-old Anika at the DRRA centre, Satkhira. PHOTO: LILIANE FOUNDATION



Fedja van Huêt "Connecting is more important than ever"

As an actor, Fedja van Huêt (46) is constantly in the limelight. As the new ambassador of the Liliane Foundation, he stands up for children who live in the shadows, because: "They deserve attention and to be in the spotlight."

He came into contact with the Liliane Foundation in 2018. He narrated several TV and radio commercials for a fundraising campaign. He was hooked and now, he is an ambassador. "Sometimes something comes your way," he laughs. "Like this amazing job. I wanted to do more for the world than just entertain people for an evening. I was looking for something deeper. With film or theatre you can also provoke thought, but being a good-will ambassador for the Liliane Foundation is less fleeting."

His baptism of fire was a trip to Bangladesh in late 2019. It was a tough expedition, in which he visited various projects of local Liliane Foundation partners. "What invariably struck me was that the emphasis is on what children with disabilities can do. Often, it doesn't take much at all to significantly improve their chances in life." Fedja visited hospitals, rehabilitation centres, schools and interest groups. "It is painful to see that not every child is allowed to participate. In any case, you start to realise more and more

that a child being in good health cannot be taken for granted. If something goes wrong, it affects the whole family. This is what makes the work of the Liliane Foundation so incredibly necessary."

After his journey, a strange year began. "That journey feels like an eternity ago, but at the same time I feel like I have only just begun. Due to Covid-19, I was unfortunately able to do less than we had planned, which was very strange. Luckily, we did not rest on our laurels." Fedja narrated two audiobooks (see page 54) and appeared on the Tijd voor Max (see page 56) and Koffietijd TV programmes. "It was a lot of fun to do, and especially to see immediate results. All those new donors thanks to Tijd voor Max, that's why I do it."

For Fedja, 'connecting makes the difference', the theme of this annual report and our anniversary year, serves as the foundation of his ambassadorship. "My goal is for more people to feel connected to the Liliane Foundation. Covid-19 makes connecting more important than ever, especially for the children who need the Liliane Foundation's help. I am honoured to be able to spread this story and hope to draw much more attention to these children in the years to come. They deserve to be seen."

Processes and procedures

Integrity

The Liliane Foundation focuses on one of the most vulnerable target groups: children and young people with a disability living in a poor environment. That is why we work hard to protect these children as best we can from, for example, improper conduct or abuse. This is aimed at both prevention as well as low-threshold reporting of this conduct.

We work with our strategic partner organisations to improve the Child Protection Policy. In 2020, we revised the procedure and launched a programme to increase awareness. In 2021, we will implement it with our partners. Read more on page 85.

Integrity Knowledge Sessions

Making it possible to discuss acting with integrity and carefully weighing up the rights and interests of all those involved is of great importance. It remains a subject to which we devote our constant attention. One way we do this is by organising knowledge sessions that all employees attend at least once a year.

This year, giving and receiving feedback was a key theme in the knowledge sessions. Knowledge sharing, increasing awareness of opportunities to give and receive feedback, also when working from home. And also: increasing awareness that if you can create a safe and effective feedback culture, integrity issues will be identified earlier and discussed more easily.

Code of Conduct & Certificate of Good Conduct (VOG)

All Liliane Foundation employees have signed a code of conduct. It describes which conduct is acceptable and unacceptable for our employees. The code of conduct includes sections related to the abuse of power, fraud and corruption, improper conduct and conduct towards children. Parties who carry out a single

assignment for us, such as freelancers, also sign the code of conduct.

At the Liliane Foundation, a Certificate of Good Conduct (VOG) is compulsory for all employees.

Complaints

We handle complaints with care through various regulations: the general complaints regulation, a regulation for complaints about improper conduct, and a whistleblower regulation for dealing with suspected misconduct. These regulations are also published on our websites. In addition, employees can turn to an independent, external confidential counsellor for advice and support.

General Complaints Procedure

In 2020, sixteen critical comments and complaints were registered in the Netherlands, four more than in 2019.

Most comments or complaints concerned door-to-door fundraising or other contact moments with (potential) donors. All notifications could be dealt with by providing an explanation or an apology and rectifying the mistake. When it concerned door-to-door fundraising, we also reported the complaint to the relevant fundraising agency and requested the correct follow-up or improvement where necessary.

In 2020, we received one complaint from abroad. At the time of writing this annual report, it is still under investigation. It has been reported to the Netherlands Fundraising Regulator (CBF).

Complaints procedure for improper conduct

The Liliane Foundation has a complaints committee for improper conduct. It did not receive any complaints in 2020.



› The children of the boarding school "Petit Cottolengo" in Togo live together harmoniously and pleasantly. Moïse has selected a beautiful papaya and wants to take a picture with it, because it is the first ripe fruit of the tree he planted. His friends are standing next to him. PHOTO: LILIANE FOUNDATION

External confidential counsellor & whistleblower regulation

The Liliane Foundation and MIVA have a shared integrity policy and employees and volunteers have access to the same confidential counsellor. We do not distinguish between the organizations in the total number of reports made within a calendar year. This is how we guarantee the integrity of our employees. In 2020, a total of five reports were registered with the confidential adviser at LF & MIVA. A report can also be submitted via the external confidential counsellor in accordance with the whistleblower regulation. No such report was submitted in 2020.

Risk and quality management

The world around us is changing rapidly and our organisation is changing too, as a result of which new risks are emerging or the risk assessment is changing. We also performed the annual risk analysis in 2020. The analysis increases risk awareness and helps us to adequately respond to risks in a timely and appropriate manner when the risks actually occur.

The greatest (inherent) risks facing the Liliane Foundation are damage to our reputation, cybercrime and unlawful expenditure. In 2020, prevention of a pandemic has been added to this list. We concluded that we already have adequate control measures in place and that, where necessary, steps have been taken to further mitigate risks in both policy and practice.

Naturally, we comply with the requirements and guidelines of the CBF, among others. See also page 91: External Audit & Codes and Guidelines

Monitoring local partners

The Liliane Foundation does not instruct strategic partner organisations on how they should operate. Although there are, as mentioned above, minimum requirements they must satisfy, which we monitor using working visits, reports, audit reports and evaluations. As of mid-March 2020, employees of the Liliane Foundation and MIVA were unable to travel due

to the Covid-19 crisis. Fortunately, in all countries we work with strategic partner organisations (SPOs) with whom we have a multi-year relationship. In times of crisis, we rely on a reliable network. We carry out an organisational assessment once every few years, receive standard annual audit reports and are in daily contact with our partners via telephone, e-mail and video calls. Wherever possible in 2020, we used our network of local consultants to carry out assessments and evaluations when the need arose or it appeared necessary.

The Liliane Foundation performs an assessment of the knowledge and skills of our strategic partner organisations using a number of criteria before collaborating with them. Afterwards a joint plan is drafted to strengthen the organisation. In 2020, eight assessments were carried out, focusing specifically on organisational aspects of strategic partner organisations. The results of these assessments are followed up by the strategic partner organisation, with our support where necessary. This is monitored by our Organisational Development consultants. As travel was not possible due to the Covid-19 pandemic, the assessments were carried out by local consultants whenever possible. In two cases, the assessments were postponed.

In turn, the strategic partner organisation performs a prior assessment of the knowledge and skills of the implementing partner organisations. They too are screened in relation to a number of criteria and, if necessary, draw up a development plan together with the strategic partner organisation.

The Liliane Foundation performs an assessment of the knowledge and skills of our strategic partner organisations using a number of criteria



› Our partner in India shows how this special wheelchair can be modified to suit the child's needs.

PHOTO: LILIANE FOUNDATION

The Liliane Foundation concludes a multi-year partner agreement with the strategic partner organisation and, within this agreement, annual contracts and contracts for specific projects. These are based on a critical assessment of the applications and budgets. The strategic partner organisation does the same with the partner organisation.

The Liliane Foundation monitors the country programmes of the strategic partner organisations using content-related and financial reports. We also make field visits whenever possible (since March 2020 all trips have been cancelled or postponed until further notice), during which we meet children and their parents. We examine how each strategic partner organisation implements the programme's objectives. Implementing partner organisations must provide substantive and financial accountability to the strategic partner organisation and the latter conduct field visits to the partner organisations. Also, if field visits are not possible, communication is increasingly conducted online.

Each strategic partner organisation is also obliged to have the annual accounts inspected by a certified accountant, applying the guidelines established by the Liliane Foundation. The strategic partner organisation determines when implementing partner organisations must have an external audit performed.

The collaboration agreement between the Liliane Foundation and the strategic partner organisation and between the latter and the partner organisation contains a paragraph related to 'irregularities' and the steps to be taken in the event of the possible misuse of funds.

Corporate Social Responsibility

The Liliane Foundation attaches great importance to Sustainable Business Operations (SBO) and Corporate Social Responsibility (CSR). In 2019, we compiled an inventory of the possibilities for making our premises more sustainable. We wanted to start work on them in 2020, but it has been postponed due to the

Covid-19 pandemic. At the time of writing this annual report, the roof renovation is taking place, after which solar panels will be installed. Here are a few other examples of CSR in our practice:

- > The Liliane Foundation attaches great importance to diversity in the workplace. In relation to this objective we encourage people with a disability to participate in the labour market. We made various entrances wheelchair accessible in our premises and we are constantly alert to both temporary and permanent modifications to our facilities in association with the facilities staff.
- > The Liliane Foundation compensates for CO₂ emissions resulting from our air travel.
- > We encourage employees to use public transport. Due to the Covid-19 measures, we advise our employees to travel by public transport only when absolutely necessary.
- > One of the selection criteria we apply to our suppliers involves their CSR policy.
- > We opt for sustainable solutions in and around our office premises. We have energy-efficient lighting, we sort our waste, we mainly use environmentally-friendly materials and promote recycling. In 2020, we had an energy audit performed by the municipality of 's-Hertogenbosch and this also showed that we comply with the energy saving obligation (Article 2.15 of the Environmental Management Activities Decree).

The Works Council

The Works Council (OR) defends the interests of paid and volunteer staff of the Liliane Foundation and MIVA. In 2020, the Works Council consisted of seven members: five representatives from the Liliane Foundation and two from MIVA. For the Works Council too, 2020 was a rather unusual year. In addition to three requests for consent and four requests for

advice, the agenda included several topics related to the impact of Covid-19 measures on employees.

One of the most important requests for consent concerned the review of the Working Conditions Regulation (AVR). The AVR was in need of revision. Among other things, working hours have become more flexible, there is the possibility of taking two typically Dutch or Christian holidays on another day and the travel expenses scheme has been expanded. This makes it more attractive for employees to stay or come to work in 's-Hertogenbosch.

The Communication & Fundraising Department was restructured in 2020. The Works Council cooperated constructively with the management team on this task. The social plan for the affected employees, on which the Works Council has advised, can also be used in any future restructuring.

Covid-19 made working from home a very hot topic in 2020, raising various issues regarding ergonomics and working conditions. The Works Council gave its advice and is involved in preparations for the return to the office.



> The Works Council in an online meeting.
PHOTO: KEES KARSTEL

6 | OUTLOOK

Plans and goals for 2021

Last year was an extraordinary year and 2021 will not be a 'normal' year either. While there are effective vaccines against the Covid-19 virus and vaccination programmes are being implemented in the West at the time this report is being written, for the time being working from home is the norm and various restrictions have been imposed. Few vaccines are available in the countries where the Liliane Foundation operates. Combined with the effects of poverty, conflict and climate change, the pandemic makes life there even harder than it already was for many. For our entire network, travel will remain limited for a long time and we will have an online relationship with our partners for the time being. Despite the dynamics of the pandemic, our guiding principle in all our plans remains that the health and safety of children with a disability and their families is paramount.

Our main goals in the 2021 annual plan are:

1. QUALITY IMPROVEMENTS

In the past year, we have learned how to adapt our methodology and strategy to the changing circumstances. As in 2020, we will make funds available for interventions aimed at supporting our target group in the context of Covid-19. These can include interventions we do not normally fund, such as food aid, because the parents' income has been lost, or IT support, so that physiotherapy or education for children continues to be possible during a lockdown. In addition, we are developing alternative solutions to travel, maintaining sufficient



contact with our partners to provide advice, monitoring and joint programme development. For example, through webinars and the use of local consultants.

Integrity

The target group of the Liliane Foundation and its (strategic) partners consists of children and young people who are extra vulnerable to (sexual) abuse. In 2021, we will start implementing our Child Protection Policy. The aim is for all our partner organisations to have their systems, processes and implementation of the child protection policies in place to reduce the risk of abuse. It is about prevention and taking appropriate action if abuse is found to have taken place.

Healthcare

In 2021, we will continue to improve the quality of care for children with a disability. We are organising training sessions for parents and other caregivers and are focusing on high-quality training programmes for local physiotherapists and occupational therapists. We will cooperate with World Health Organisation (WHO) projects, including those related to the impact of the Covid-19 pandemic on the availability of assistive devices such as wheelchairs and hearing aids.

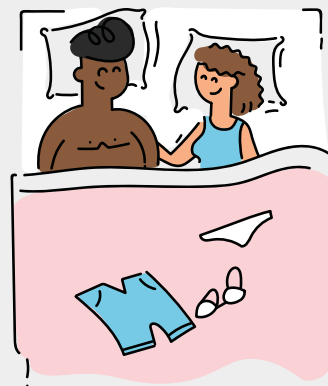
2. SHARING KNOWLEDGE AND RESULTS

Over the years, the Liliane Foundation, MIVA and our strategic partner organisations have built up a lot of expertise in the field of child rehabilitation, Community Based Rehabilitation (CBR), lobbying and advocacy on behalf of the rights of children with a disability and making our partner organisations more professional. We will share this knowledge more actively through publications and participation in conferences and debates on these topics. This will strengthen our position and make us stronger in forging coalitions and raising funds. If our funds increase, we can provide children with better support.

We remain committed to boosting the knowledge and skills of our strategic partners. To this end, we develop training courses and methodologies, for example, on Community Based Rehabilitation and Sexual and Reproductive Health and Rights (SRHR). Our LINC network and our digital Platform Connect play an important role in the knowledge exchange between the Liliane Foundation and its partners, and between partners. This allows us to continue to learn from each other and improve the quality of our work.

The Intersectionality Consortium

One example of sharing our knowledge is our participation in The Intersectionality Consortium. In this consortium the Liliane Foundation works with five partners: Wemos, VSO, Akina Mama wa Africa, Forum for African Women Educationalists and The Circle of Concerned African Women Theologians. It is part of the Ministry of Foreign Affairs' multi-year Partnerships Programme. The Intersectionality Consortium aims to achieve the most effective advocacy on sexual and reproductive health and rights for young people. By participating we ensure that the rights of young people with disabilities are also recognised and that sexual and reproductive health services are accessible to them.



The Liliane Foundation sees sexual and reproductive health and rights (SRHR) as an integral part of every human life, also for children and young people with a disability. We base our policy on the four general principles of the right to healthcare:

- **Availability**
Information and services are available to young people with a disability
- **Accessibility**
Services and information are accessible to children and young people with a disability, physically, financially and institutionally
- **Acceptance**
Families accept the fact that their children have sexual and reproductive needs and develop in sexual and relational terms. Caregivers, fieldworkers and teachers support children and their families in responding to those needs
- **Quality**
Sexual education is comprehensive, good quality and based on facts

Breaking down Barriers 2.0

The Liliane Foundation invests in scientific research into disability inclusive development, because if you want your work to be effective, you first have to know what works. That is why the successful Breaking down Barriers programme will be continued in 2021. Together with Radboud University, One Family People (Sierra Leone), The Cameroon Baptist Convention Health Services and Cheshire Homes Society of Zambia, and academic partners in these countries, we are building on the results, cooperation, network and reputation of the first project (2015-2019). Students from Sierra Leone, Cameroon, Zambia and the Netherlands perform research into barriers and factors for success for the inclusion of children and young people with a disability. The emphasis is on translating research results into concrete 'products' and identifying successful scaling-up strategies, so that not only the participating countries benefit from the knowledge gained, but other countries within and outside our network, too, can apply the results in their work.

3. STRENGTHENING OUR POSITION IN THE NETHERLANDS

By using consistent, mission-driven communication in all contact with the public, our employees and (potential) supporters, the Liliane Foundation acts as a reliable and recognisable charity. Maintaining brand awareness requires constant attention. In 2021, we will evaluate the current television campaign 'Sempeta wants to go to school'. In addition, we are looking into how we can work during Covid-19 with volunteers in the office and throughout the country to provide a school and guest lesson programme, travelling exhibitions and events for donors, potential donors or stakeholders in the field of development cooperation.

It is thanks to our loyal supporters that we are able to do our work. We will continue to invest in

our relationship with our donors and focus on improving the quality of our contact. We will further align our information provision to the needs of private and corporate donors and provide insight into our results. An increase in the growth of private individual donations is an important ambition. In addition, the Liliane Foundation and its strategic partners will actively recruit institutional donors in the Netherlands and abroad, so that we will have a broader base of income and our partners will generate more of their own income.

4. OPTIMISING OUR BUSINESS OPERATIONS

Monitoring and updating our quality policy and meeting the requirements of quality labels will continue to be an important priority in 2021. By making better use of the data at our disposal, we will increase the understanding of the effectiveness of our programmes. We analyse the evaluations, and incorporate the resulting recommendations in the new plans and activities with and within our international network. This will allow us to account for our work on an even broader result-based level.

It is generally expected that the impact of the Covid-19 pandemic will have a lasting effect on the way of working. Working from home, online meetings, office visits and coordination between employees in the office and at home place different demands on facilities and personnel policy. The Liliane Foundation is also responding to this. For example, in 2021, we will be switching to Microsoft 365 so we can collaborate seamlessly from any location and implement information security improvements with ease.

Finally, during the roof renovation, our building will be made more sustainable, so that we will be future-proof in that respect, too.



› Johana from Guatemala was born with schisis. She received an operation and is undergoing speech therapy. Her mother also receives support to help her daughter. PHOTO: CHIARA BELTRAMINI

Budget 2021 (in €)

INCOME	
Total income from private individuals	13,767,000
Income from companies	450,000
Income from lottery organisations	1,350,000
Income from government subsidies	1,069,788
Income from affiliated non-profit organisations	1,244,400
Income from other non-profit organisations	2,665,000
TOTAL INCOME	20,546,188
EXPENDITURE	
Spent on objectives	
Expenditure on the annual plans	11,632,536
Expenditure on extra applications	5,321,375
Public engagement	2,117,157
	19,071,068
Operational organisation costs	
Fundraising costs	3,225,240
Management and administration costs	647,963
	3,873,203
TOTAL EXPENDITURE	22,944,271
Balance before financial income and expenditure	-2,398,083
Balance of financial income and expenditure	-6,000
BALANCE OF INCOME AND EXPENDITURE	-2,404,083
Result appropriation (detail)	
Addition (+) / withdrawal (-) to:	
- Continuity reserve	-70,000
- Earmarked reserve for Programme implementation	120,000
- Earmarked reserve for Riet Fonds obligations	-41,000
- Earmarked reserve for strategy and policy	-2,179,750
- Earmarked funds	-233,333
	-2,404,083

The budget is approved annually by the Supervisory Board in December of the preceding financial year. The basic principle is to maintain the level of the continuity reserve and earmarked reserve for programme implementation in accordance with our assets policy. We do take into account withdrawals from and additions to earmarked funds and reserves.

7 | REPORT OF THE BOARD OF DIRECTORS AND SUPERVISORY BOARD

General

GOVERNANCE

The Liliane Foundation is managed in accordance with the Supervisory Board model. 'Management and execution' are separate from 'supervision'. The executive director and the Supervisory Board have different tasks, powers and responsibilities.

- The executive director determines the direction of the Liliane Foundation, raises, manages and spends the necessary resources, and ensures the organisation functions properly. In this, he is assisted by the members of the management team.
- The Supervisory Board provides advice, acts as a sounding board and supervises, before and after, the policy of the executive director, the latter's performance and the general operational activities of the Liliane Foundation.

The distribution of tasks, powers and responsibilities is established in the articles of association and elaborated in the Supervisory Board's Regulations and the Management Regulations. The collaboration between the executive director and the Supervisory Board is also shaped in practice, in which transparency and mutual trust provide (critical) substance for the organisation's management, accountability and supervision thereof.

As of 2018, the Liliane Foundation and the MIVA foundation form a partnership (personele unie): the executive director and department managers of the Liliane Foundation also perform these roles for MIVA. The Supervisory Boards of both organisations are made up of the same chair and members.

External supervision

Since the Liliane Foundation is recognised as a charity by the CBF (Netherlands Fundraising Regulator), an audit is also performed by the CBF and an assessment is conducted to

ascertain whether the Liliane Foundation satisfies the requirements that apply to this recognition. In 2020, the CBF conducted an interim review of the Liliane Foundation and we met all the requirements for recognition. Every year an audit of the Liliane Foundation is also performed. In 2020, the audit was performed by Dubois & Co Chartered Accountants.

Codes and guidelines

The Liliane Foundation is a member of Goede Doelen Nederland, the sectoral organisation for charities in the Netherlands. The Liliane Foundation is also a member of Partos, the sectoral association for organisations that work in the International Cooperation sector. In addition to all the relevant statutory provisions (such as the GDPR) the Liliane Foundation follows the relevant codes and guidelines, including the SBF Code for Good Governance, the Erkenningsregeling Goede Doelen (Charity Recognition Regulation), the Goede Doelen Nederland Richtlijn Financieel Beheer (Guideline for Financial Management) and the Goede Doelen Nederland Regeling beloning directeuren (Regulation for the Remuneration of Directors).



BOARD COMPOSITION

Executive director:
de heer S.H. (Steven) Berdenis van Berlekom
also executive director of MIVA

Secondary roles:

- Member of the Board of the Dutch Coalition on Disability and Development Foundation (DCCD)
- Member of the Board of the Community Based Rehabilitation (CBR) Global Network Foundation



> PHOTO: CHIARA BELTRAMINI

Report of the Board of Directors 2020

The year 2020 started with a well-attended conference in The Hague, 'Pushing Boundaries in advocacy for inclusion', organised by the Liliane Foundation, DCCD, Voice and the African Studies Centre. The conference concluded the successful projects 'Breaking down Barriers' and 'Voices for Inclusion'.

'Breaking down Barriers' was a four-year learning trajectory that researched and identified success factors for advocacy for children with a disability, allowing us and our partner organisations to carry out effective Lobby & Advocacy processes and thus strengthen our position as an advocate. The aim is to achieve the greatest possible impact with the support we provide to children with a disability. The 'Breaking down Barriers' project will have a follow-up project in 2021.

The 'Voices for Inclusion' project was carried out by the Liliane Foundation, Voice and DCDD. It is funded by Voice, a programme of the Ministry of Foreign Affairs. People from diverse marginalised groups in Nigeria, Sierra Leone, Indonesia, the Philippines and Rwanda shared their experience of projects in the field of influencing policy. The conclusions were shared, both in the participating countries and at the concluding conference in The Hague.

In March 2020, the kick-off of the anniversary year was planned: a moment to reflect on the knowledge and experience we have gained over the past four decades and on the enthusiasm with which we have been working towards our goal all this time. From a private initiative to help an individual child, we have grown into an organisation with an elaborate network of dedicated partners, who provide support to children with a disability and their caregivers.

As we all know, the Covid-19 virus was causing havoc in the world at that time and so the anniversary year became a very different year than we had anticipated. Everyone's life and work have changed dramatically. The theme of our anniversary year 'Connecting makes the difference' took on a different form and meaning. But the connection is strong, which means we can continue to make a difference.

Covid-19 influences our day-to-day work. Some projects are subject to delays. Appropriate measures have been taken to this end. Most work activities continue, whether or not in an adapted form, and more than ever performed from the home, in a digital working environment. Contact with partner organisations is now also conducted electronically and perhaps even more intensively than before. The organisation and our partner organisations have proven to be very agile. During the pandemic, we were able to respond quickly to changes in our work and provide support in other ways that responded to the local needs of our target group. Acute needs require adequate action and the Liliane Foundation applied its energy and enthusiasm to set up the Liliane Foundation Covid-19 emergency fund. More information can be found on page 74 of this report.

At the same time, it also showed that we have a solid foundation: our income remained stable, partly thanks to the generous support of our loyal donors and new donors.

Something that did not change in 2020 is the fact that we continue to contribute to broad concrete support for children with a disability

Looking back at 2020, we are proud and grateful that once again so many people want to work with us, either employing their brainpower or physically, or by supporting us morally or financially.

and the families in which they grow up. We work to strengthen the often small, local organisations that provide them with this support. Robust local partners contribute to achieving sustainable results. Naturally, we continue to involve people in the Netherlands in our work in various ways. We seek supporters and generate financial support to make our work possible. This enables us, together with people at home and abroad, to ensure a better quality of life for children with a disability in developing countries.

Collaboration with MIVA

In 2020, MIVA celebrated its 85th anniversary. In those 85 years, MIVA has developed into a stable, compact and agile organisation that enjoys the trust of the countries in which it works and of its supporters. The Liliane Foundation and MIVA Foundation form a partnership (personele unie): the Liliane Foundation's director and department managers also perform these roles for MIVA. Within the partnership, the Liliane Foundation and MIVA continue to be separate foundations and independent brands. The organisations do have a common agenda. Within this agenda, MIVA makes education and healthcare literally accessible to the most vulnerable through transport and communication resources. MIVA funds are largely spent via the Liliane Foundation's strategic partner organisations. By working from different perspectives towards the same goal, the Liliane Foundation and MIVA complement and strengthen each other.

The power of people

The Liliane Foundation's strength endures in the strength of committed people without whose efforts the Liliane Foundation would not be what it is today and without whose valuable contributions many children with a disability in Africa, Asia or Latin America would not have had the future opportunities they have today. Looking back at 2020, we are proud and grateful that once again so many people want to work with us, either employing their brainpower or physically, or by supporting us morally or financially.

Financial

Financially, 2020 was a good year for the Liliane Foundation. At € 21.4 million, our income was slightly higher than last year (€ 20.8 million). Most of our income (74.3% in 2020) originates from private donors, in the form of gifts and donations and income from legacies and inheritances.

In 2020 the Liliane Foundation spent € 18.4 million on its objectives. This compounds to 82.9% of our income and the Liliane Foundation thus more than meets the standard for the sector of at least 70%.

Spending on our SPOs and information was higher in 2020 than in 2019 (€ 17.4 million) and lower than budgeted (€ 19.2 million). One of the reasons for this is the fact that due to the Covid-19 measures, a number of budgeted activities did not take place. Furthermore new

› The mother (left) of Sander Castillo (on her lap) from the Philippines repeats exercises she has just learned. PHOTO: LILIANE FOUNDATION



legislation in India has delayed the spending of the annual plans by our strategic partner organisations in India.

Fundraising costs amounted to 14.8% of our income, which is higher than last year (14.1%) and lower than estimated (17.0%). Fundraising costs remained well within the estimate for 2020.

'Own organization costs' are allocated in accordance with Goede Doelen Nederland guidelines. On balance in 2020, an amount of € 621,000 remains for 'management and administration costs'. These were higher in 2020 than in 2019 and lower than our estimate. In 2020 the 'own organization costs' of 2.8% again remain well below the internal standard of 6.5%.

Risk management

The Liliane Foundation operates in a sector characterised by specific risks and uncertainties. The Board of Directors and the Supervisory Board maintain an effective overview of the significant risks to the organisation based on an annual risk analysis. The related risks and control measures are discussed in more detail on page 82.

Plans for the future

The Liliane Foundation and MIVA have drawn up an organisation-wide annual plan for 2021, which will be supplemented by the Multi-Year Policy Plan 2022-2025, to be drawn up in 2021. The objectives for 2021 are explained in more detail in the Outlook section in this Annual Report on page 85.

One major project to begin in 2021, in association with five partner organisations, is the 'Intersectionality' programme for the

multi-year Partnerships Programme of the Dutch Ministry of Foreign Affairs. The Liliane Foundation is a learning and result-oriented organisation. Structurally building our track record and sharing our expertise contributes to our strategic profile as a development organisation, with extensive knowledge of the development and rehabilitation of children and young people with a disability, as well as specific expertise and experience in the areas of sexual and reproductive health and rights, intersectionality, advocacy, research and learning.

Our participation in the Intersectionality Consortium enables us to strengthen our relationships with programme partners, the Ministry and the embassies and governments in the participating countries. More information can be found on page 86.

Another important course of action is to raise (international) institutional funds. The Liliane Foundation is in the fortunate position of having a sound financial basis. We are working hard to keep it that way. We will be looking for additional funds to broaden our financial base in the coming years, especially for the development and implementation of themed programmes. Of course, our goal is, and will always be, to improve the quality of life and future opportunities of children with a disability in developing countries. For participation is not a privilege, but a right.

Steven Berdenis van Berlekom

's-Hertogenbosch, 3 Juni 2021

> PHOTO: LILIANE FOUNDATION



Report of the Supervisory Board 2020

Employer, regulator, sounding board. The Supervisory Board strives to fulfil each of these roles as effectively as possible. The Supervisory Board is a member of the Foundation for the Internal Supervision of Charities (ITDG). In 2020, a strategic themed meeting was organised with the executive director. The annual consultation of the Works Council (OR) also took place with a representative of the Supervisory Board.

1. SAMENSTELLING RAAD VAN TOEZICHT

MEVROUW DRS. J.A. (JANNIE) RITECO
(Chair of the Supervisory Board)
Chair of the Executive Board of De Waerden

Secondary roles:

- Member of the Supervisory Board of QuaRijn
- Member of the Supervisory Board of Wemos
- Member of the Supervisory Board of SWZ

MR DRS. P.H. (PAUL) STAMSNIJDER
Founding partner Reputatiegroep

Secondary roles:

- Chair of the Reünistenvereniging Utrechtsch Studenten Corps
- Programme director Master of Reputation Management at the European Institute for Brand Management (EURIB)
- Member of the Supervisory Board of the Kwadrant Groep
- Member of the Board of U-fonds (alumni fund of Utrecht University)
- Member of the Advisory Board of the Midden-Nederland District Court
- Member of the Supervisory Board of ANBP

MR H.A.C. (ALBERT) ROMMERS RA
Freelance chartered accountant/ business consultant at Accountenz

Secondary roles:

- Treasurer of Foundation Friends of S&L Care
- Treasurer of the Stichting Cultuurhuis Bovendonk

MS R. (RENI) DE BOER
Freelance speaker and writer, champion of equal rights for people with a disability

Secondary roles:

- Chair of Stichting Lekker Stuk

MR P.J.M. (PIET) KUIJPER
Former chair of the MIVA board

Secondary roles:

- Secretary of the DAK Network
- Vice-chair Justice and Peace Nederland
- Chair of De KIM
- Chair of Parochiële Caritas Stad Utrecht

MS DR. MR. J.G.C.M. (ANNIKA) GALLE
University professor of Financial Law, Erasmus School of Law and Academic Director of the research institute International Centre for Financial Law & Governance

Secondary roles:

- Chair of the Supervisory Board of CM Payments

MS DRS. E. A. (EMINE) KAYA MA
Policy Coordinator, Migration Policy Directorate, Ministry of Justice and Security.

Supervisory Board resignation rota

Name	Appointed	Reappointed	Replacement
P.H. Stamsnijder	2014	2018	2022
R. de Boer	2014	2018	2022
H.A.C. Rommers	2015	2019	2023
J.A. Riteco	2017	2021	2025
P.J.M. Kuijper	2017	2021	2025
J.G.C.M. Galle	2019	2023	2027
E.A. Kaya	2019	2023	2027

2. ACTIVITIES OF THE SUPERVISORY BOARD

Consultation with the Executive Director

In 2020, five regular meetings were held. In 2020, the Board approved, among other things, the asset policy, the reviewed Employment Conditions Regulations, the Annual Report and Financial Statements 2019, the Annual Plan 2021 and the associated budget, and the updated regulations of the Supervisory Board, the Remuneration and Appointments Committee, the Financial Audit Committee and the Management Board Regulations.

Themed meeting

The topic of the Board’s themed meeting was the outline of the new multi-year policy. Together with the executive director, the strategic policy for the coming years was discussed. The long-term goals of our work, the desired sustainability of the results and our substantive role in the international debate will be further elaborated in the multi-year policy to be drafted (in 2021).

Consultation with the Works Council

The Works Council (OR) meets with the Supervisory Board (at least) once a year, as was the case in 2020. Discussions included the general state of affairs, the structural change in the Communication & Fundraising department and the results of the employee engagement survey. The Works Council is effectively involved in a timely manner in relevant decision-making, as revealed by the discussion with the Board and the Works Council.



› De Raad van Toezicht van het Liliane Fonds. Vanaf links: Piet Kuijper, Paul Stamsnijder, Jannie Riteco, Reni de Boer (vooraan), Emine Kaya, Annika Galle, Albert Rommers.
FOTO: LILIANE FONDS

3. COMPOSITION AND ACTIVITIES OF THE COMMITTEES

In order to properly perform the task of the Supervisory Board a number of tasks have been assigned to committees, which are: the Remuneration and Appointments Committee and the Financial Audit committee. The committees prepare the approach to specific topics and themes for the meeting of the full Supervisory Board.

Financial Audit Committee:

On 31 December 2020, the Financial Audit Committee comprised Mr H.A.C. Rommers RA, chair, and Ms dr. mr. J.G.C.M. Galle. The Financial Audit Committee convened three times in 2020. The executive director, the operations manager and executive secretary attended the meetings. In accordance with its mission the committee monitored the quality of the financial reporting and the organisation’s risk management.

Remuneration and Appointments Committee:

On 31 December 2020, the Remuneration and Appointments Committee comprised Mr H.A.C. Rommers RA, chair, and Ms drs. J.A. Riteco. The Remuneration and Appointments Committee held a progress meeting with the executive director for the year 2020. It was established that the regulators were satisfied with the way in which the Liliane Foundation was led by the executive director and the way in which it worked to achieve its goals and ambitions.

4. EVALUATIONS

The Supervisory Board assesses the performance of the executive director on an annual basis. The regulators also evaluated their own performance in 2020.

5. REMUNERATION

In accordance with the policy, in 2020 no remuneration was paid to the members of the Supervisory Board. In 2020, members of the Supervisory Board were entitled to fixed annual compensation (reimbursement of expenses) amounting to €1,700 for the chair, and €850 for other Board members.

The Supervisory Board determines the salary of the executive director and in doing so adopts a calculation method in accordance with the ‘Regulation for the Remuneration of Directors of Charitable Organisations’ by the sectoral organisation Goede Doelen Nederland.

6. SUPERVISORY BOARD STATEMENT

The Supervisory Board declares that it agrees with the 2020 Annual Report and the 2020 financial statements, taking into consideration the declaration by Dubois & Co. Chartered Accountants for the Financial statements and Annual Report.

’s-Hertogenbosch, June 3, 2021

drs. J.A. Riteco
Chair of the Supervisory Board

H.A.C. Rommers RA
Member of the Supervisory Board

R. de Boer
Member of the Supervisory Board

drs. P.H. Stamsnijder
Member of the Supervisory Board

P.J.M. Kuijper
Member of the Supervisory Board

dr.mr. J.G.C.M. Galle
Member of the Supervisory Board

drs. E.A. Kaya MA
Member of the Supervisory Board



> Instructions for washing your hands properly at a primary school in Vietnam.
PHOTO: LILIANE FOUNDATION

Summary financial statements 2020

The summary financial statements is a summary of the full financial statements of the Liliane Foundation for the 2020 financial year. There are no general established criteria in the Netherlands for drafting summaries of financial overviews. Therefore, the Liliane Foundation developed its own criteria. The objective of this summary is to provide an insight for the Liliane Foundation's existing and potential donors and other readers of this annual report. The criteria adopted and the aggregation level of these summary financial statements focus on this objective.

The summary financial statements have been compiled as follows:

- The balance sheet as at 31 December 2020 and the statement of income and expenditure for 2020 have been included in the summary financial statements as they appear in the full financial statements;
- The full financial statements are based on the Dutch Accounting Standard for Fundraising Institutions (RJ650), published by the Dutch Accounting Standards Board. The accounting principles have not been included in the summary financial statements. We refer the reader to the accounting principles as described in the full financial statements;
- The notes are presented in a simplified manner, taking into account the intended purpose of these summary financial statements.



The full financial statements in Dutch can be consulted on the Liliane Foundation website. The full financial statements also include the consolidated financial statements of the Liliane Foundation, MIVA and the Liliane Event Foundation.

Balance sheet as at 31 December 2020

(after result appropriation)

	31-12-2020	31-12-2019
ASSETS		
Tangible fixed assets		
Company assets	1,644,636	1,650,266
Receivables	10,222,060	9,153,960
Cash and cash equivalents	7,396,108	8,548,226
	17,618,168	17,702,186
TOTAL ASSETS	19,262,804	19,352,452
LIABILITIES		
Reserves and funds		
Reserves		
Continuity reserve	5,350,000	5,420,000
Earmarked reserves	8,334,586	10,063,715
	13,684,586	15,483,715
Funds		
Earmarked funds	1,064,000	45,976
	14,748,586	15,529,691
Provisions	409,000	651,000
Long-term liabilities	1,376,443	600,978
Current liabilities	2,728,775	2,570,783
TOTAL LIABILITIES	19,262,804	19,352,452

Statement of Income and Expenditure

	Actual 2020	Budget 2020	Actual 2019
INCOME			
Income from private individuals	15,892,905	13,550,000	15,441,819
Income from businesses	342,602	330,000	236,507
Income from lottery organisations	1,350,000	1,350,000	1,375,000
Income from government subsidies	149,426	131,000	73,481
Income from affiliated non-profit organisations	1,223,785	1,220,000	1,207,701
Income from other non-profit organisations	2,443,412	3,680,000	2,469,389
TOTAL INCOME	21,402,130	20,261,000	20,803,897
EXPENDITURE			
Spent on objectives			
Expenditure on annual plans	10,852,513	11,851,819	12,213,977
Expenditure on extra applications	5,787,695	5,244,818	3,671,062
Public engagement	1,752,123	2,062,694	1,543,216
	18,392,331	19,159,331	17,428,255
Fundraising costs	3,167,813	3,441,347	2,941,027
Management and administration costs	620,776	679,780	588,886
TOTAL EXPENDITURE	22,180,920	23,280,458	20,958,168
Balance before financial income and expenditure	-778,790	-3,019,458	-154,271
Balance of financial income and expenditure	-2,315	0	1,227
BALANCE OF INCOME AND EXPENDITURE	-781,105	-3,019,458	-153,044

Result appropriation 2020

The allocation of the balance of income and expenditure for 2020 is proposed as follows:

	Actual 2020	Budget 2020	Actual 2019
BALANCE ALLOCATION (DETAIL)			
Addition (+) withdrawal (-) to:			
Continuity reserve	-70,000	-100,000	2,420,000
Earmarked reserve for Programme implementation	-510,000	300,000	-350,000
Earmarked reserve for Riet Fonds obligations	-58,000	-57,000	-79,000
Earmarked reserve for CBR	-574,841	-350,000	-208,740
Earmarked reserve for strategy and policy	-586,288	-2,634,744	5,039,874
Other reserves	0	0	-5,836,239
Earmarked funds	1,018,024	-177,714	-1,138,939
	-781,105	-3,019,458	-153,044

The proposal for result appropriation has been processed as such in the balance sheet as at 31 December 2020.

Financial result: expenditure and analysis 2020

	Actual 2020	Budget 2020	Actual 2019
TOTAL INCOME			
Income from private individuals	15,892,905	13,550,000	15,441,819
Income from businesses	342,602	330,000	236,507
Income from lottery organisations	1,350,000	1,350,000	1,375,000
Income from government subsidies	149,426	131,000	73,481
Income from affiliated non-profit organisations	1,223,785	1,220,000	1,207,701
Income from other non-profit organisations	2,443,412	3,680,000	2,469,389
TOTAL INCOME	21,402,130	20,261,000	20,803,897

Total income in 2020 amounted to €21,4 million and was higher than the previous year and our estimate. Compared to 2019, income from private individuals increased in 2020. In 2020, a start was made on defining a new strategy for businesses and other non-profit organisations. Income from affiliated non-profit organisations relates to the contribution from our cooperation partner MIVA most of which is allocated via our strategic partner organisations (SPOs).

	Actual 2020	Budget 2020	Actual 2019
INCOME FROM PRIVATE INDIVIDUALS			
Income from donations and gifts	7,664,681	7,350,000	8,052,142
Income from legacies and inheritances	8,228,224	6,200,000	7,389,677
TOTAL INCOME FROM PRIVATE INDIVIDUALS	15,892,905	13,550,000	15,441,819

Income from donations and gifts decreased by 4,8% in 2020 compared with the previous year, €575,562 of this decrease was caused by the one-off release of the Johan Huizinga Fund in 2019. On balance, regular donations and gifts increased. As at 31 December 2020, the number of active individual donors amounted to 80,400.

Income from inheritances and legacies increased by almost €839,000 (11,3%) compared with the previous year, and were almost 33% higher than our estimate. The budget was based on the average income of the previous three years. In 2020, there were several substantial inheritances. The number of new inheritances increased by 22,4% to 175 in 2020 compared with 143 in 2019.

	Actual 2020	Budget 2020	Actual 2019
INCOME FROM GOVERNMENT SUBSIDIES			
TOTAL INCOME FROM GOVERNMENT SUBSIDIES	149,426	131,000	73,481

Income from government subsidies relates to a specific project (Voices for Inclusion) and is an incidental subsidy. The explanation and results are described in the annual report on pagina 44.

SPENT ON OBJECTIVES	Actual 2020	Budget 2020	Actual 2019
EXPENDITURE ON ANNUAL PLANS			
Outsourced work	9,583,572	10,330,000	10,862,879
Allocated own organisational costs	1,268,941	1,521,819	1,351,098
	10,852,513	11,851,819	12,213,977
EXPENDITURE ON EXTRA APPLICATIONS			
Outsourced work	5,088,677	4,520,000	2,909,986
Allocated own organisational costs	699,018	724,818	761,076
	5,787,695	5,244,818	3,671,062
PUBLIC ENGAGEMENT			
Direct costs related to public engagement	952,134	1,206,500	800,768
Allocated own organisational costs	799,989	856,194	742,448
	1,752,123	2,062,694	1,543,216
Total direct expenditure on objectives	15,624,383	16,056,500	14,573,634
Allocated own organisational costs	2,767,948	3,102,831	2,854,621
TOTAL EXPENDITURE ON OBJECTIVES	18,392,331	19,159,331	17,428,255

Total expenditure on the objectives amounted to €18.4 million in 2020 compared with €17.4 million in 2019 and the estimated €19.2 million. Expenditure on the annual plans and extra applications was €0.8 million higher in 2020 than in 2019.

Expenditure on the annual plans was lower than estimated. Part of this underspending can be explained by the fact that a number of budgeted activities did not take place because of Covid-19 measures. New legislation in India has delayed the spending of the annual plans in India. Extra applications were higher than estimated. The main reason for this is that a number of large projects that were still being prepared at the end of 2019, were funded in 2020. Due to the outbreak of Covid-19, a number of additional projects were launched, such as the Covid-19 emergency fund.

Expenditure on extra applications relates to additional expenditure that can be allocated

to SPOs to implement their programmes, after the annual plans are established. The SPOs spend the allocated funds directly or indirectly on strengthening children with an impairment and making their environment accessible. Funds may also be spent on strengthening partner organisations (POs), so they are better able to provide children with the right support, and on programme management, also a condition for effective and efficient programme implementation. In 2020, (in addition to the €9.6 million spent on the annual plans) a total of €4.4 million was spent on support for additional SPO projects. In addition, €440,000 was spent on special projects initiated by the Liliane Foundation, and €350,000 on evaluations, scientific research and information. The latter is important to allow us to continue to improve our work.

Spending on public engagement was higher than last year and remains well within budget.

Financial result 2020:

Own organisational costs and expenditure breakdown

PERCENTAGE ALLOCATION OF OWN ORGANISATION COSTS

Spent on objectives				Fundraising costs	Management and administration costs	Total actual 2020
Annual plans	Extra applications	Public engagement				
%	%	%		%	%	%
Personnel costs	27.4	15.1	17.3	27.9	12.4	100.0
Housing costs	27.2	15.0	17.3	28.0	12.5	100.0
Office and general costs	27.2	15.0	17.3	28.0	12.5	100.0
except for bank costs					100,0	100,0
Depreciation and interest	27.2	15.0	17.3	28.0	12.5	100.0

SPECIFICATION AND COST ALLOCATION

Spent on objectives				Fundraising costs	Management and administration costs	Total actual 2020	Total budget 2020	Total actual 2019
Annual plans	Extra applications	Public engagement						
€	€	€		€	€	€	€	€
Outsourced work	9,583,572	5,088,677				14,672,249	14,850,000	13,772,865
Advertising and communication			952,134	1,875,727		2,827,861	3,190,000	2,458,208
Personnel costs	1,054,972	580,793	664,313	1,071,907	476,873	3,848,858	4,163,158	3,771,740
Housing costs	14,759	8,155	9,359	15,187	6,762	54,222	73,100	62,479
Office and general costs	150,322	83,058	95,318	154,685	114,745	598,128	798,200	699,045
Depreciation and interest	48,888	27,012	30,999	50,307	22,396	179,602	206,000	193,831
TOTAL	10,852,513	5,787,695	1,752,123	3,167,813	620,776	22,180,920	23,280,458	20,958,168

The calculation method is explained on page 108-111 of the full financial statements.

Reserves and funds 2020

The Liliane Foundation is aware that its donors expect the donated funds to be spent efficiently as well as legitimately and appropriately. The Liliane Foundation shares these basic principles. The Liliane Foundation complies with all aspects of the Goede Doelen Nederland guideline on Financial Management of Charities that supplements the CBF recognition regulation and the RJ650.

The Liliane Foundation establishes the allocation and duration of the reserves in advance. Maintaining an adequate continuity reserve and earmarked reserve for the Riet Fonds obligations are given special attention and priority.

	Opening balance 2020	Result appropriation 2020	year end balance 2020
RESERVES			
Continuity reserve	5,420,000	-70,000	5,350,000
Earmarked reserve for Programme implementation	4,350,000	-510,000	3,840,000
Earmarked reserve for 'Riet Fonds obligations'	99,000	-58,000	41,000
Earmarked reserve for CBR	574,841	-574,841	0
Earmarked reserve for strategy and policy	5,039,874	-586,288	4,453,586
TOTAL RESERVES	15,483,715	-1,799,129	13,684,586
Earmarked fund NPL NLR Vietnam	3,331	-3,331	0
Earmarked fund Diorapthe / Work & Respect	0	115,000	115,000
Earmarked fund Hans and Lucia Pieters Indonesia	0	550,000	550,000
Earmarked fund Stichting Talent	0	199,000	199,000
Earmarked fund Bert Gerritsen	0	200,000	200,000
Earmarked fund Cecilia	0	0	0
Earmarked fund AFAS foundation	5,079	-5,079	0
Earmarked fund Benjamin Koerhuis	37,566	-37,566	0
TOTAL EARMARKED FUNDS	45,976	1,018,024	1,064,000
TOTAL RESERVES AND FUNDS	15,529,691	-781,105	14,748,586

Continuity reserve

The continuity reserve is intended to be able to adapt the (costs for the) organisation in the event of a loss of income, within an acceptable period to this lower income so we can continue to achieve our objectives. The amount of the reserve is determined based on a risk analysis. It has been determined that we want to be able to cope with a decrease in total income for a period of three years. The level of the continuity reserve, as of 2019, based on the recent risk analysis, was established at 75% (three years at 25%) of the costs of the own operational organisation. Therefore, the continuity reserve for 2020 amounts to €5.35 million. Goede Doelen Nederland adopts a norm of maximum 150% of the costs of the own operational organisation.

Earmarked reserves

In its reserve policy, which has recently been reviewed, the Liliane Foundation has established the desirability of maintaining the following earmarked reserves:

Earmarked reserve for Programme implementation

This earmarked reserve is intended to enable the Liliane Foundation to be able to fulfil the (moral) obligation to our SPOs and gradually scale down the annual plans if necessary during periods of lower income. Based on a recent risk analysis, we established that, as of 2019, this earmarked reserve amounts to 40% of the SPO's annual plans. It means that we can cope with a shortfall of 20% for the total expenditure for two years if necessary. The costs of the annual plans were deliberately chosen because this often concerns an annually recurring contribution from the Liliane Foundation to the SPOs (and indirectly to POs). The extra applications are generally of a one-off nature so there is no phasing out in this regard. Therefore, for 2020, the reserve is €3.84 million (40% of the expenditure related to the objectives of the annual plans).

Earmarked reserve for 'Riet Fonds Obligations'

For the sake of caution and prudence the Liliane Foundation established an earmarked reserve for 'Riet Fonds Obligations' as of year end 2012. This earmarked reserve is intended to be able to satisfy future nominal obligations at all times, in accordance with the agreement with donors (for more details refer to 'Provisions'). This obligation amounts to €41,000 at year end 2020.

Earmarked reserve for 'CBR'

At year end 2016, the Liliane Foundation established an earmarked reserve to be able to invest in capacity development, aimed at improving the quality of the programmes with our partner organisations in the South in the specific field of 'Community Based Rehabilitation' (CBR). This can be improved, for example, by investing in training for the people involved in implementing the CBR programmes on a daily basis. In 2020, the remainder of this earmarked reserve was used to further develop knowledge and practical skills. The quality of the CBR approach gets standard attention in our programmes. Quality is assessed during programme evaluations or specific evaluations, aimed at CBR. The ID team possesses CBR expertise and a network of CBR experts to advise SPOs on this issue.

Earmarked reserve for strategy and policy

In 2019, the Liliane Foundation formed an earmarked reserve Strategy and policy. In the reserve policy is laid down more explicitly that resources previously allocated in other reserves, will be spend on implementation of the Liliane Foundation's strategy. In the multi-year budget 2020-2022 are withdrawals budgeted for the purpose of financing strategic choices for the organisation. This reserve is expected to decline in three years and to balance operations. Partly because of these budgeted withdrawals we can increase the expenditure on the target level. Strategic choices for the organisation refer

to, among other things, invest more in the quality of the care for the children, for example training programmes. The main objective of the Liliane Foundation is to help the children as best as possible. In 2020, € 1.5 million was withdrawn from this designated reserve and (due to higher benefits than estimated) € 0.9 million added.

Other reserves

At year end 2019, the balance of the other reserves was transferred to the earmarked reserve for strategy and policy.

Management remuneration

The Supervisory Board has established the remuneration policy, the level of management remuneration and of other remuneration components. The policy is updated periodically. The latest evaluation took place at the beginning of 2021.

When establishing the remuneration policy and determining the remuneration, the Liliane Foundation follows the Goede Doelen Nederland ‘Regulation for the Remuneration of Directors of Charitable Organisations’. The regulation sets a maximum standard for annual income based on weighting criteria. The weighting of the situation at the Liliane Foundation is carried out by the Supervisory Board. The BSD score, based on careful analysis, has been set at 425 points. The BSD score of 425 points corresponds to a maximum (standard) annual income of €124,142 for the period January to June 2020 and €125,011

Earmarked funds

An earmarked fund is set up for gifts for which the donor indicated a specific purpose, which have not been fully allocated at the end of the financial year. This often concerns a specific project. The duration of an earmarked fund varies between one and three years. The total of the earmarked funds increased again in 2020 due to a number of new donations with a specific purpose.

for the period July to December 2020 (1 FTE/12 months). As revealed by the overview provided below, the executive director’s annual income remains within the limits. The annual income, taxed allowances/additions, employer’s pension contribution and other long-term benefits remain well within the maximum of €201,000 a year (1 FTE/12 months) specified in the regulation. The taxed allowances/additions, employer’s pension contribution and other long-term benefits also represent a reasonable proportion with regard to the annual income.

As of 1 January 2016, the executive director of the Liliane Foundation also became the executive director of the MIVA Foundation. He is employed 100% by the Liliane Foundation. 6% of his salary is charged to the MIVA Foundation.

Name S.H. Berdenis van Berlekom
Title Executive director
Employment contract Fixed term (4 years)
Contracted hours 40 hours
Part-time percentage 100%
Period Jan - Dec 2020

	2020
REMUNERATION	
Gross salary	110,277
Gross holiday pay (8%)	8,822
Year-end bonuses and suchlike	none
Variable salary	none
TOTAL GROSS TAXABLE ANNUAL INCOME	119,099
GROSS TAXABLE ANNUAL INCOME NORM	124,577
Taxable allowances/additions	none
Employer contribution pension costs (60%)	13,969
Pension compensation	none
Other long-term benefits	none
Employment termination benefits	none
TOTAL REMUNERATION 2020	133,068
TOTAL REMUNERATION 2019	130,396
REMUNERATION NORM INCL. EMPLOYER COSTS PRO RATA	201,000

The Liliane Foundation does not provide the executive director with any remuneration for overtime, expenses for representation costs, or a lease or company car, loan, advances or guarantees. Every employee, including the director, pays 40% of the pension premium.



INDEPENDENT AUDITOR'S REPORT

To: the board of directors and the supervisory board of Foundation Liliane Fonds in Den Bosch, The Netherlands.

Our opinion

The summary financial statements 2020 (hereinafter: 'the summary financial statements') of Foundation Liliane Fonds, based in Den Bosch, The Netherlands, is derived from the audited financial statements 2020 of Foundation Liliane Fonds.

In our opinion the accompanying summary financial statements are consistent, in all material respects, with the audited financial statements 2020 of Foundation Liliane Fonds, on the basis described in the note on page 104.

The summary financial statements comprise:

- 1. the (summary) balance sheet as at 31 December 2020;
- 2. the (summary) statement of income and expenditure for 2020 and
- 3. the related explanatory information.

Summary financial statements

The summary financial statements do not contain all the disclosures required by the Dutch Guideline 650 'Fondsenwervende organisaties' (Fundraising Organisations). Reading the summary financial statements and our report thereon, therefore, is not a substitute for reading the audited financial statements of Foundation Liliane Fonds and our auditor's report thereon.

The audited financial statements and our auditor's report thereon

We expressed an unmodified audit opinion on the audited financial statements 2020 of Foundation Liliane Fonds in our auditor's report of 4 June 2021.

Responsibilities of management and the supervisory board for the summary financial statements

The board of directors is responsible for the preparation of the summary financial statements on the basis as described in the note on page 104.

The supervisory board is responsible for overseeing the company's financial reporting process.

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Our responsibilities

Our responsibility is to express an opinion on whether summary financial statements are consistent, in all material respects, with the audited financial statements based on our procedures, which we conducted in accordance with Dutch law, including the Dutch Standard 810 'Opdrachten om te rapporteren betreffende samengevatte financiële overzichten' (Engagements to report on summary financial statements).

Amsterdam, 4 June 2021

Dubois & Co. Registeraccountants

Signed on original by:
A.P. Buteijn RA

R.W.J. Bruinooge RA



Liliane
Fonds

40 years

open the world
for a child
with a disability

**'We are
all one'**

Liliane (Lieke) Brekelmans



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